



December 2016

To: All ABMA Members

In 2017 your association marks its 100<sup>th</sup> anniversary. On behalf of the entire association let me thank you for your past support and loyalty to ABMA. The networking opportunities, friendships and general industry awareness are a big part of the value of ABMA. Your involvement makes us a better organization.

Our Association continues an exciting period of development. During 2016 we further developed our 100<sup>th</sup> Anniversary campaign for 2017, and what a campaign that has become! We are amazed and delighted to see the outpouring of support for the association and this industry. We continue to receive positive feedback relative to the effectiveness of our voluntary broom and mop packaging standards, developed through ASTM. We also successfully worked with ANSI to revise our Industry Standard for the safe use of Power Brushes. Our activities in 2016 make your membership in ABMA more important than ever. Additionally, association staff kept operating costs under tight control, keeping dues affordable. Looking ahead for 2017, we will continue our dedication to always improving your membership value equation. We look forward to your continuing support of ABMA and encourage your input. Please consider serving on an ABMA working committee. The benefits you gain more than outweigh the small commitment of time and energy.

Enclosed is your annual dues statement. Please pay your membership share by January 31 to take advantage of the "Early Bird Dues" and save \$50. Please also remember that all outstanding dues and assessments must be paid in full to attend the Annual Convention.

This year's convention will be March 22-25 at the Hyatt Grand Cypress Resort in Orlando, FL. In addition to the product displays, speakers, educational and recreational opportunities, you will enjoy a first class resort. This year's convention makes for an excellent opportunity to get some work done while setting aside some time to enjoy the area's amazing weather, beauty and attractions. Attendance at the ABMA convention will yield results that more than cover your investment!

We wish you a safe and happy holiday season. On behalf of the board of directors, thank you for your continued support of ABMA.

Sincerely,

A handwritten signature in dark ink, appearing to read "D. Mark Fultz", is written over a light blue horizontal line.

D. Mark Fultz  
President



# Fiscal Year 2017 ABMA Annual Dues

Each Active and International member shall be assigned the following number of Dues Units each year based on its Annual North American Sales Volume for its last completed fiscal year.

Please circle your Dues Units and pay the appropriate amount. **For 2017, dues paid by January 31, 2017 are eligible for an "Early Bird Discount" of \$50.00**

**Company Name** \_\_\_\_\_

DUES UNITS	SALES VOLUME	PAY BY JAN 31 EARLY BIRD DUES	PAY FEB 1 FULL PAYMENT DUES
4	Under \$500,000	\$590.00	\$640.00
5	\$500,000-1,000,000	\$750.00	\$800.00
6	\$1-2,000,000	\$910.00	\$960.00
7	\$2-5,000,000	\$1,070.00	\$1,120.00
8	\$5-10,000,000	\$1,230.00	\$1,280.00
9	\$10-15,000,000	\$1,390.00	\$1,440.00
10	\$15-20,000,000	\$1,550.00	\$1,600.00
11	\$20-25,000,000	\$1,710.00	\$1,760.00
12	\$25-30,000,000	\$1,870.00	\$1,920.00
13	\$30-35,000,000	\$2,030.00	\$2,080.00
14	\$35-40,000,000	\$2,190.00	\$2,240.00
15	\$40-45,000,000	\$2,350.00	\$2,400.00
16	\$45-50,000,000 & ABOVE	\$2,510.00	\$2,560.00

**BRANCHES/SUBSIDIARIES?** Pay dues on a consolidated basis and add branches/subsidiaries for \$275 each to get individual listings.

BCH/SUB \_\_\_\_\_

BCH/SUB \_\_\_\_\_

BCH/SUB \_\_\_\_\_

BCH/SUB \_\_\_\_\_

BCH/SUB \_\_\_\_\_

BCH/SUB \_\_\_\_\_

**Your dues must be paid in full prior to Annual Convention Registration**

I certify that our company meets the membership eligibility requirements as set forth in the ABMA bylaws, and that the dues payable represents the actual prorated portion of North American sales.

Signed by: \_\_\_\_\_

Date: \_\_\_\_\_

If you have any questions about your membership or this invoice, please contact headquarters at +720 392-2262, or [info@abma.org](mailto:info@abma.org) immediately.

Your Association leadership has opted to pay any liability for the lobbying proxy tax. You may deduct the full dues payment as a business expense. Please consult your tax advisor for further clarification.

**Your dues are payable upon receipt in U.S. dollars drawn on a U.S. bank. If paying via wire, please add \$30 USD for the wire transfer service fee.**

**Please sign and return original with your payment. Keep a copy for your records.**

## RENEWAL CALCULATOR

Dues	_____
Bch/Sub @ \$275ea	_____
Wire Xfer Fee @ \$30	_____
TOTAL	_____

# Payment Options

ABMA Members have three options when paying their Membership Dues.

- 1) **ONLINE:** The company key contact may go online, shop for the company, and pay dues.  
<https://netforum.avectra.com/eWeb/Shopping/Shopping.aspx?Site=ABMA&WebCode=Shopping>  
OR
- 2) **CHECK:** Mail a check made payable to ABMA in US dollars drawn on a US Bank.  
OR
- 3) **WIRE TRANSFER:** Below are instructions for wire transfers. If you opt to send a wire transfer, please add \$30 USD to your total for the wire transfer service fee and then use the following bank information for your dues payment.

Receiving Bank:	Wells Fargo Bank N.A. San Francisco, CA
Swift: US Funds	WFBIUS6S
Swift: Foreign Currency	WFBIUS6WFFX
Beneficiary Bank:	Old Second National Bank Aurora, IL
Beneficiary Swift:	//FW071900760
Beneficiary Customer:	American Brush Manufacturers Association 736 Main Ave Suite 7 Durango, CO 81301
Beneficiary Account:	10101111390
ABA:	071 900 760

Add Branches and Subsidiaries for \$275 each to get multiple listings at [www.abma.org](http://www.abma.org) and in the Membership Directory

## Renew online

The company **key contact** may go online, **shop for the company**, and pay dues.

<https://netforum.avectra.com/eWeb/Shopping/Shopping.aspx?Site=ABMA&WebCode=Shopping>