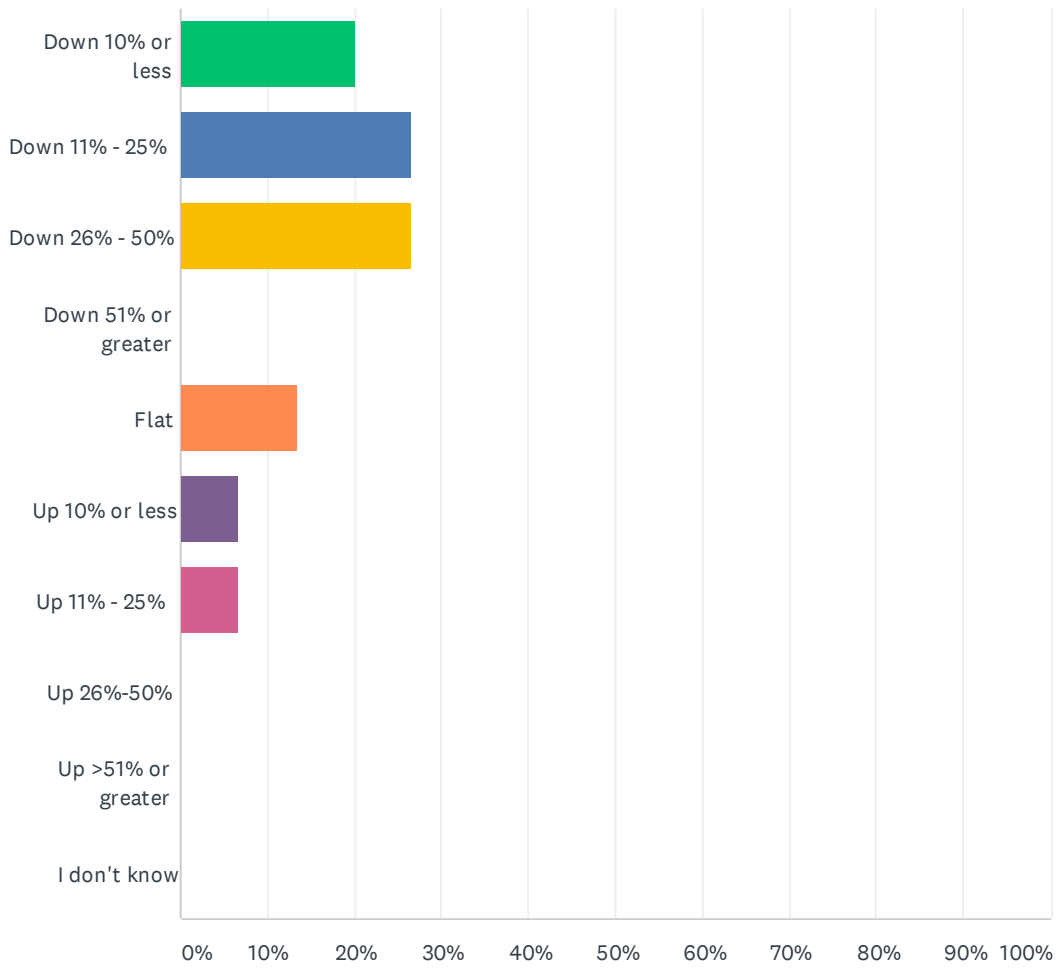


Q1 What has been the impact of COVID-19 on your sales in August 2020 versus August 2019?

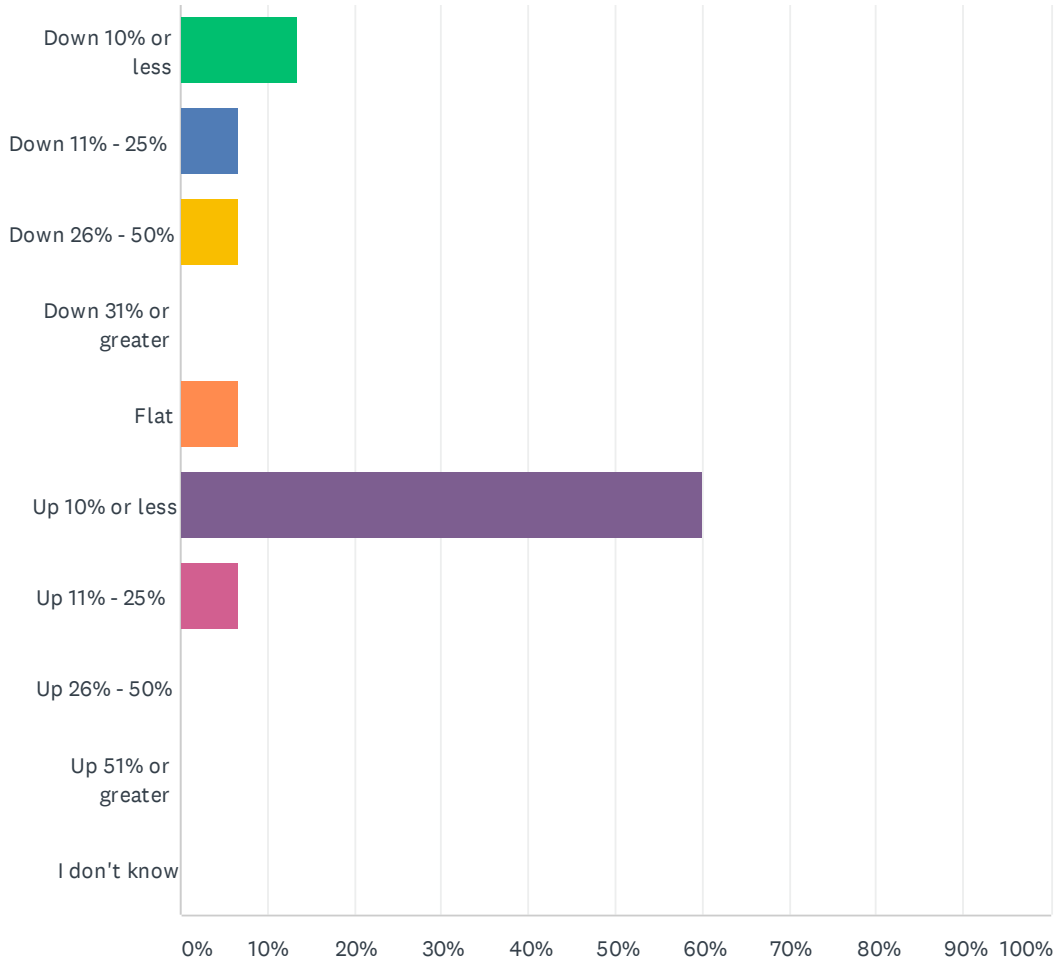
Answered: 15 Skipped: 0



ANSWER CHOICES	RESPONSES	
Down 10% or less	20.00%	3
Down 11% - 25%	26.67%	4
Down 26% - 50%	26.67%	4
Down 51% or greater	0.00%	0
Flat	13.33%	2
Up 10% or less	6.67%	1
Up 11% - 25%	6.67%	1
Up 26%-50%	0.00%	0
Up >51% or greater	0.00%	0
I don't know	0.00%	0
TOTAL		15

Q2 What is your sales estimate for September 2020 compared to August 2020?

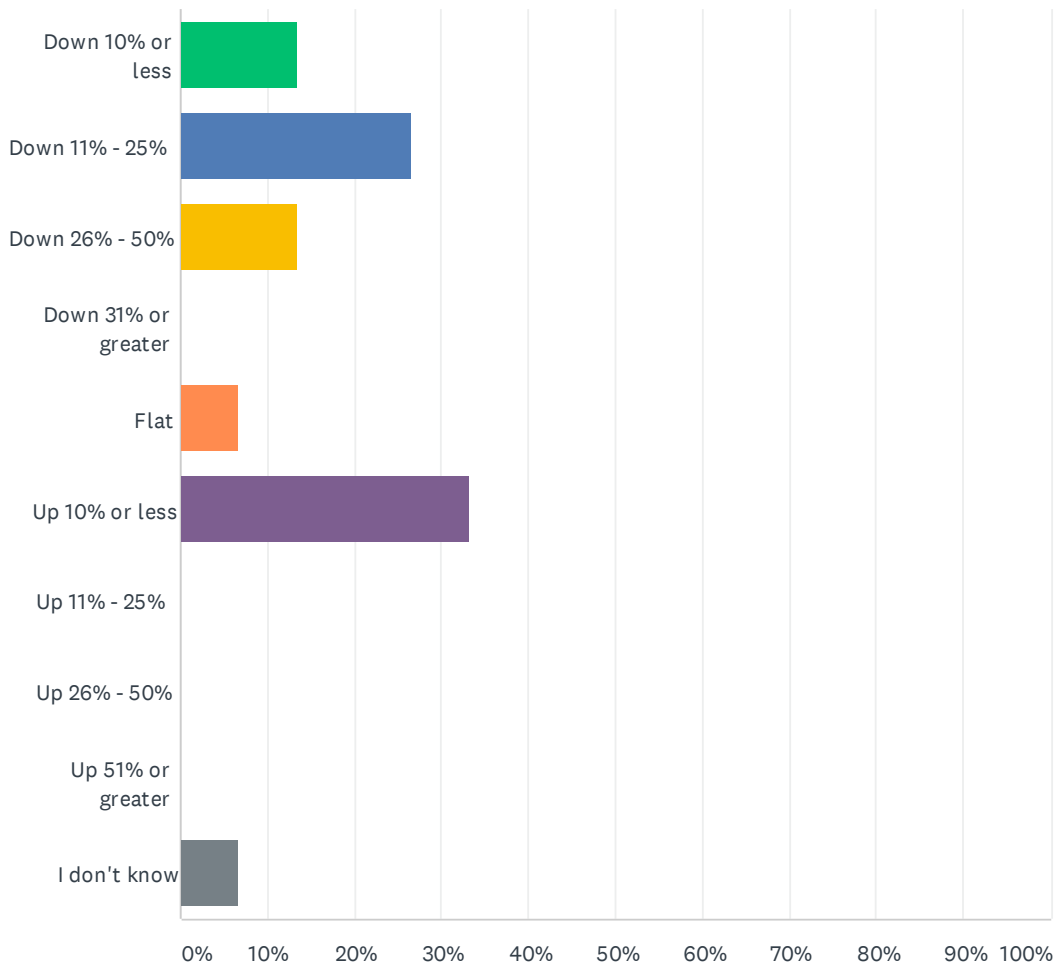
Answered: 15 Skipped: 0



ANSWER CHOICES	RESPONSES
Down 10% or less	13.33% 2
Down 11% - 25%	6.67% 1
Down 26% - 50%	6.67% 1
Down 31% or greater	0.00% 0
Flat	6.67% 1
Up 10% or less	60.00% 9
Up 11% - 25%	6.67% 1
Up 26% - 50%	0.00% 0
Up 51% or greater	0.00% 0
I don't know	0.00% 0
TOTAL	15

Q3 What is your sales estimate for September 2020 compared to September 2019?

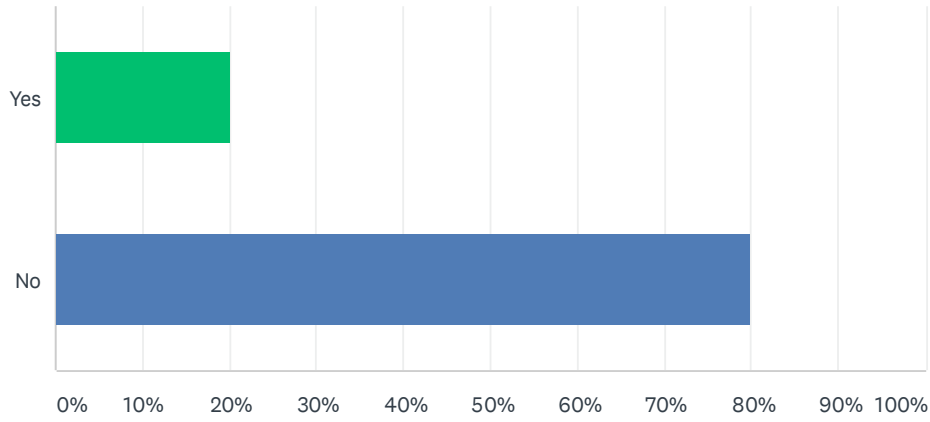
Answered: 15 Skipped: 0



ANSWER CHOICES	RESPONSES
Down 10% or less	13.33% 2
Down 11% - 25%	26.67% 4
Down 26% - 50%	13.33% 2
Down 31% or greater	0.00% 0
Flat	6.67% 1
Up 10% or less	33.33% 5
Up 11% - 25%	0.00% 0
Up 26% - 50%	0.00% 0
Up 51% or greater	0.00% 0
I don't know	6.67% 1
TOTAL	15

Q4 Have you completed a PPP Loan Forgiveness Application Form yet?

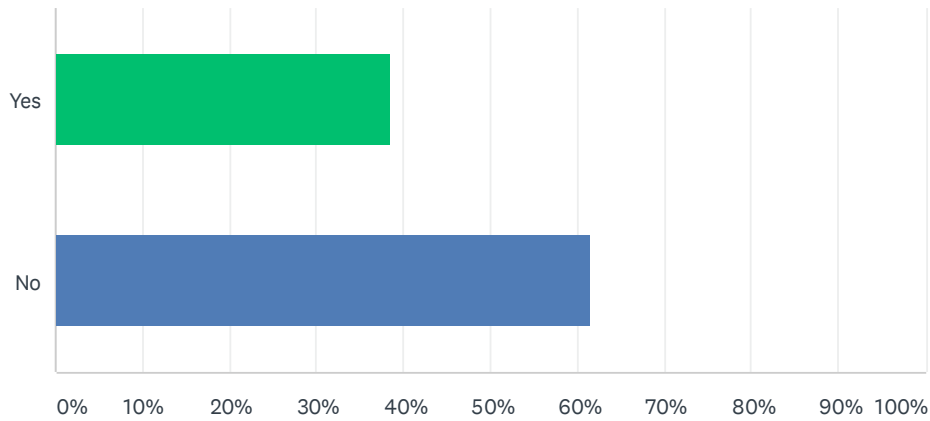
Answered: 15 Skipped: 0



ANSWER CHOICES	RESPONSES	
Yes	20.00%	3
No	80.00%	12
TOTAL		15

Q5 If hiring, are you finding qualified candidates?

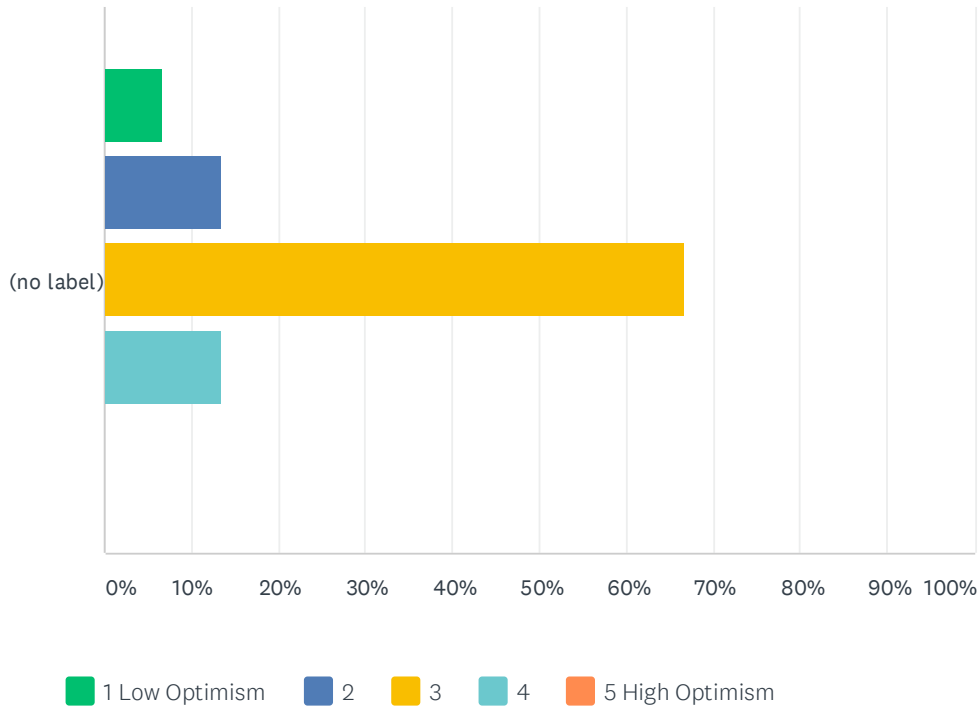
Answered: 13 Skipped: 2



ANSWER CHOICES	RESPONSES	
Yes	38.46%	5
No	61.54%	8
TOTAL		13

Q6 On a scale of 1 to 5, how optimistic are your customers for the balance of the year?

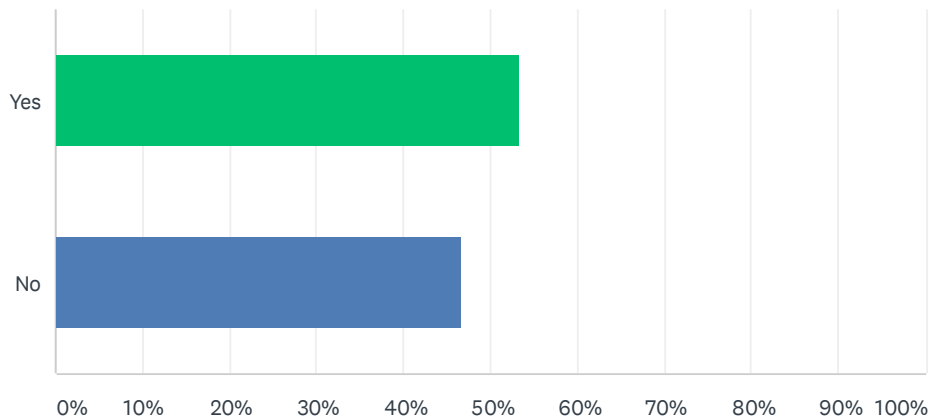
Answered: 15 Skipped: 0



	1 LOW OPTIMISM	2	3	4	5 HIGH OPTIMISM	TOTAL	WEIGHTED AVERAGE
(no label)	6.67%	13.33%	66.67%	13.33%	0.00%		
	1	2	10	2	0	15	2.87

Q7 Has anyone from your organization been quarantined?

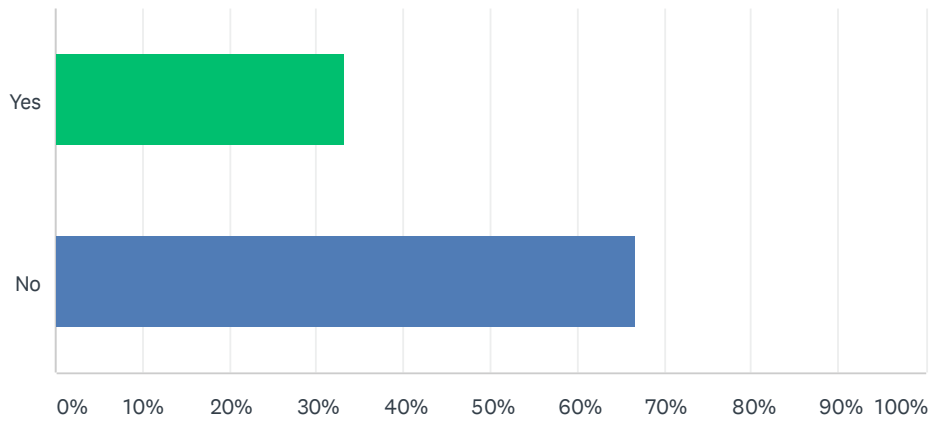
Answered: 15 Skipped: 0



ANSWER CHOICES	RESPONSES
Yes	53.33% 8
No	46.67% 7
TOTAL	15

Q8 Has anyone in your organization contracted COVID-19?

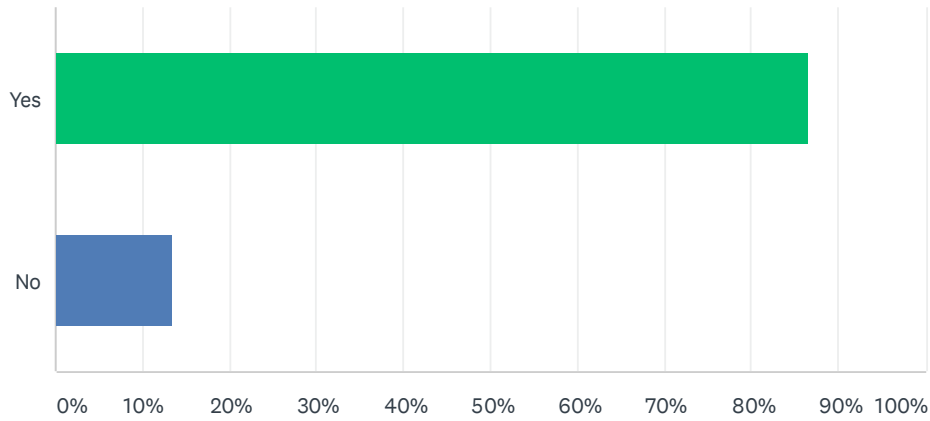
Answered: 15 Skipped: 0



ANSWER CHOICES	RESPONSES
Yes	33.33% 5
No	66.67% 10
TOTAL	15

Q9 Do you know anyone personally, outside your organization who has contracted COVID-19?

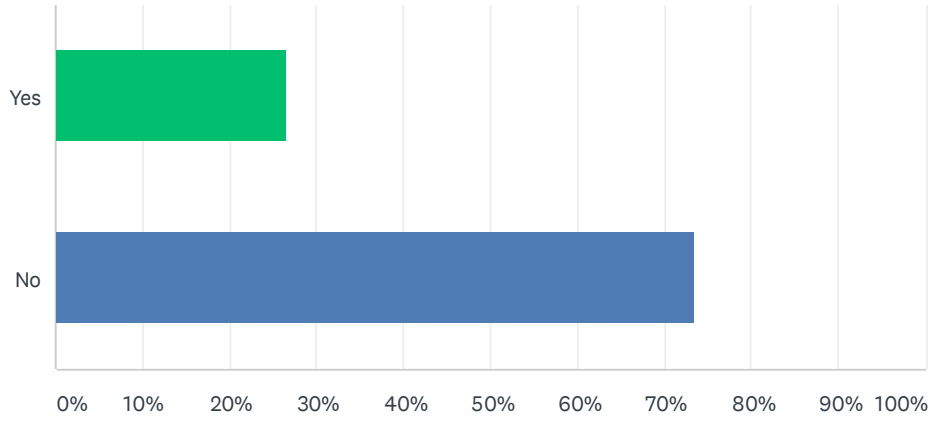
Answered: 15 Skipped: 0



ANSWER CHOICES	RESPONSES
Yes	86.67% 13
No	13.33% 2
TOTAL	15

Q10 Are you disinfecting your facility on the large scale? (Spraying it down)

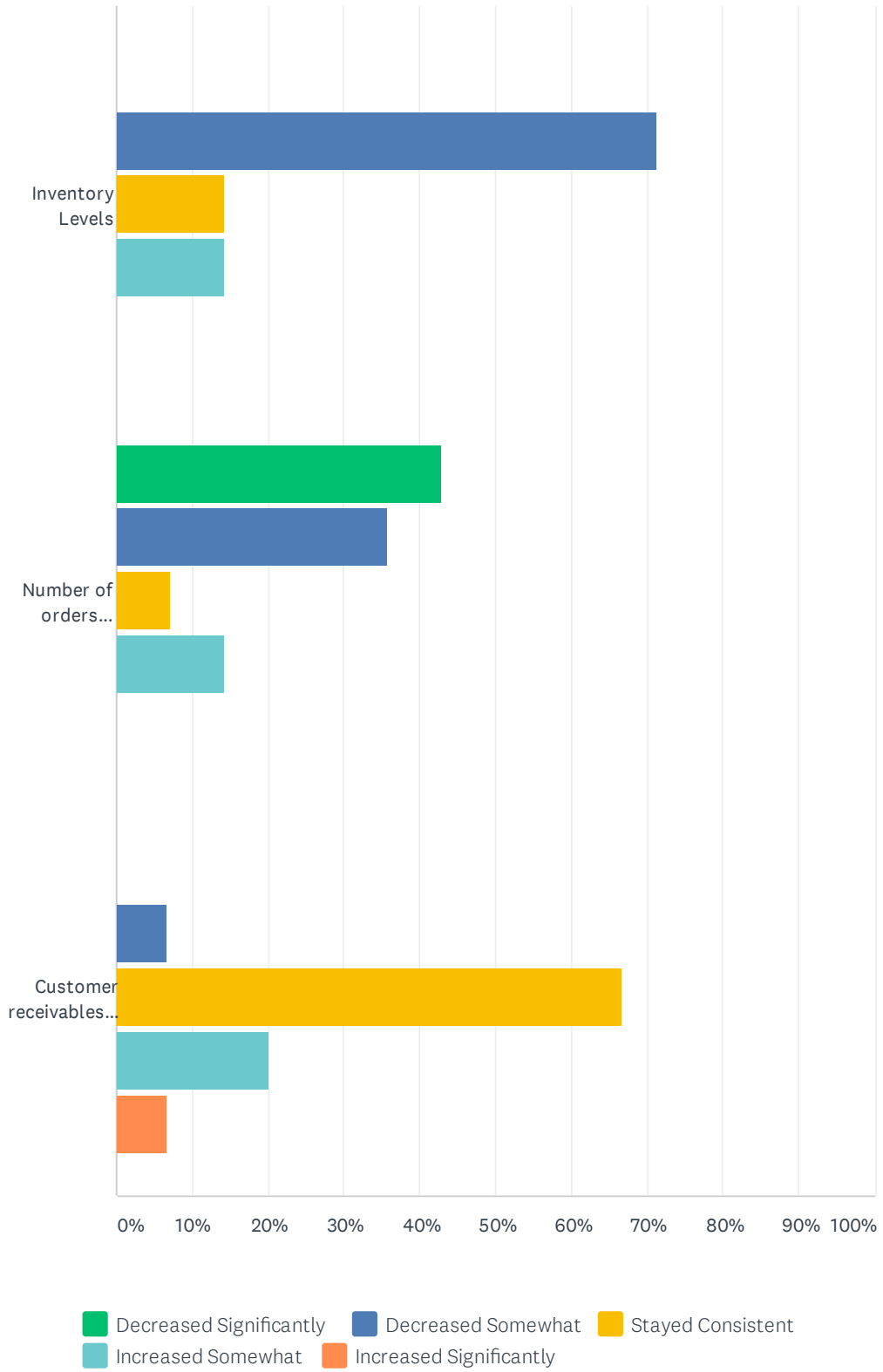
Answered: 15 Skipped: 0



ANSWER CHOICES	RESPONSES
Yes	26.67% 4
No	73.33% 11
TOTAL	15

Q11 How have the following changed?

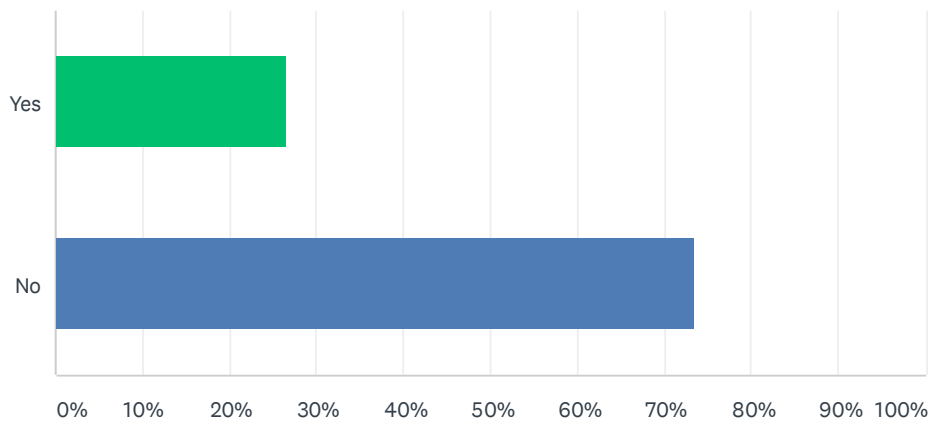
Answered: 15 Skipped: 0



	DECREASED SIGNIFICANTLY	DECREASED SOMEWHAT	STAYED CONSISTENT	INCREASED SOMEWHAT	INCREASED SIGNIFICANTLY	TOTAL
Inventory Levels	0.00% 0	71.43% 5	14.29% 1	14.29% 1	0.00% 0	7
Number of orders customers are placing	42.86% 6	35.71% 5	7.14% 1	14.29% 2	0.00% 0	14
Customer receivables (Days outstanding)	0.00% 0	6.67% 1	66.67% 10	20.00% 3	6.67% 1	15

Q12 Are you worried you soon will have to lay off or furlough any staff resulting from the end of the PPP and Care Act benefits?

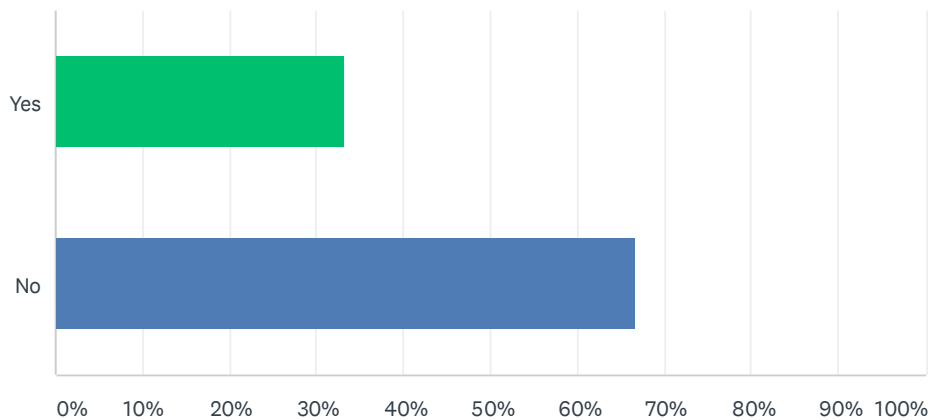
Answered: 15 Skipped: 0



ANSWER CHOICES	RESPONSES
Yes	26.67% 4
No	73.33% 11
TOTAL	15

Q13 Is your local community seeing a spike in cases currently?

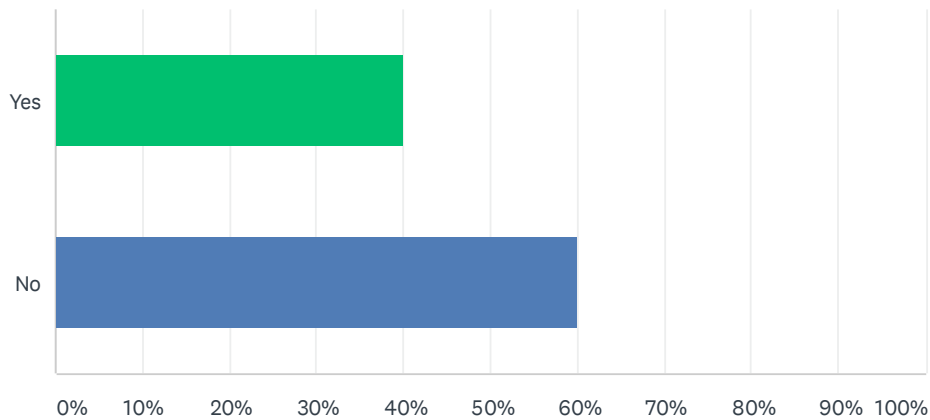
Answered: 15 Skipped: 0



ANSWER CHOICES	RESPONSES
Yes	33.33% 5
No	66.67% 10
TOTAL	15

Q14 Has anyone from your organization resumed business travel?

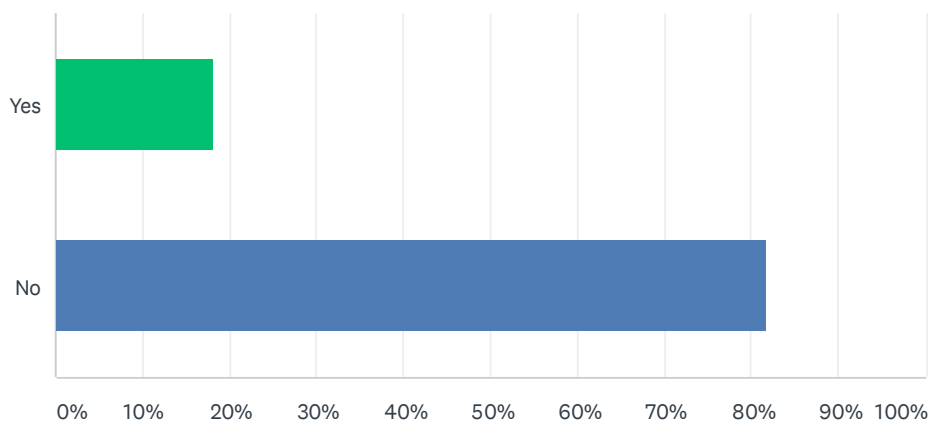
Answered: 15 Skipped: 0



ANSWER CHOICES	RESPONSES
Yes	40.00% 6
No	60.00% 9
TOTAL	15

Q15 If business travel has resumed, are you requiring either a negative COVID test before and/or after travel, or instituting a quarantine upon return?

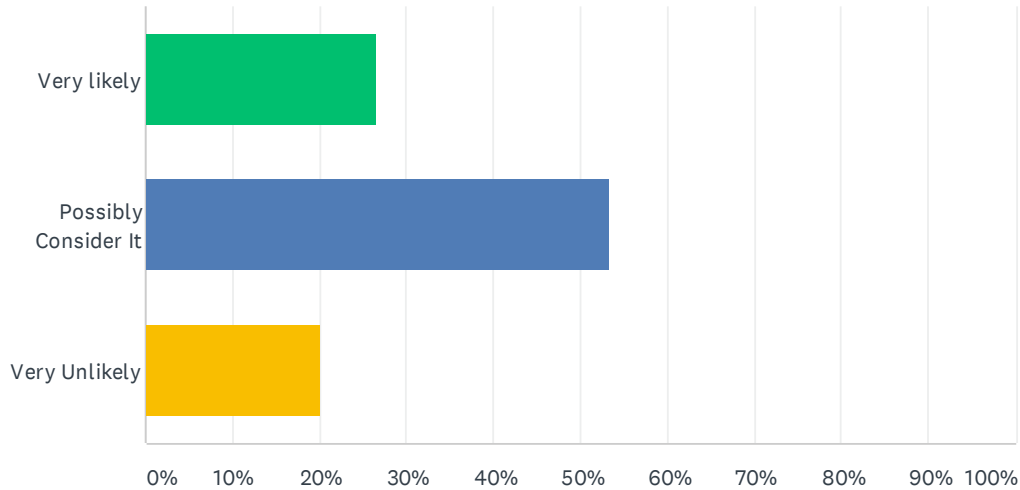
Answered: 11 Skipped: 4



ANSWER CHOICES	RESPONSES	
Yes	18.18%	2
No	81.82%	9
TOTAL		11

Q16 Since the onset of COVID-19, how likely would you attend the 2021 ABMA Annual Convention in March if it were held in person?

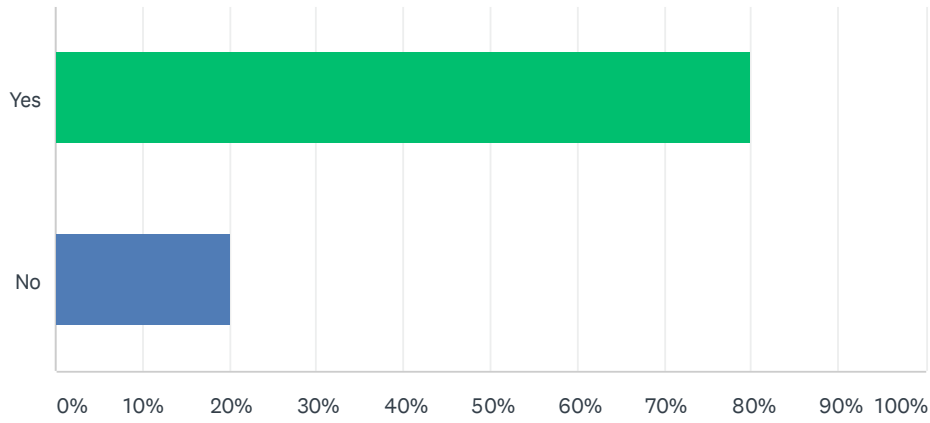
Answered: 15 Skipped: 0



ANSWER CHOICES	RESPONSES	
Very likely	26.67%	4
Possibly Consider It	53.33%	8
Very Unlikely	20.00%	3
TOTAL		15

Q17 Assuming travel restrictions were lifted, would you feel safe traveling and participating in an ABMA in person event in March 2021?

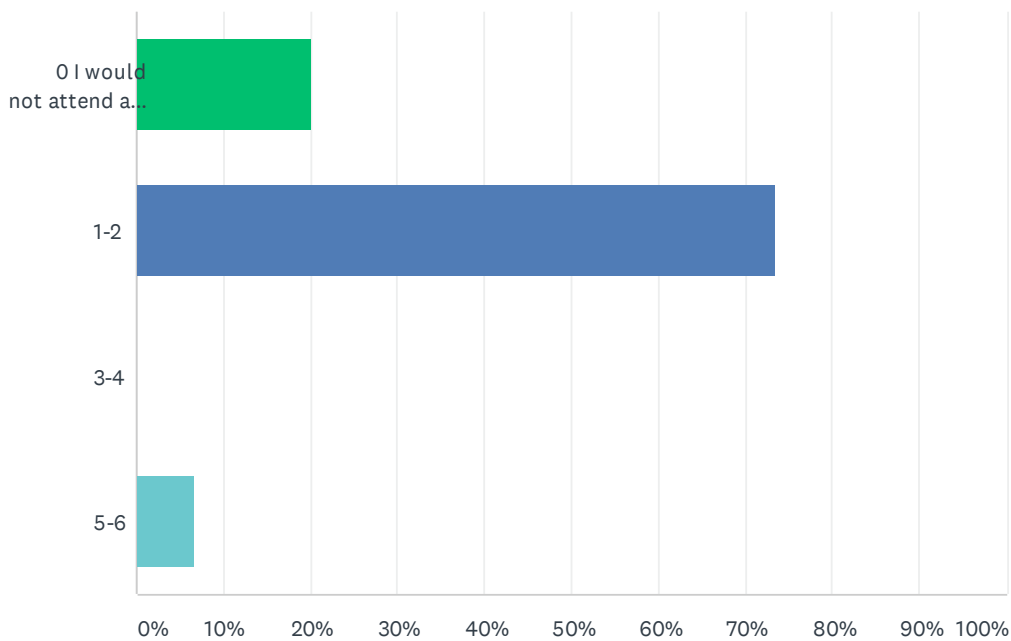
Answered: 15 Skipped: 0



ANSWER CHOICES	RESPONSES	
Yes	80.00%	12
No	20.00%	3
TOTAL		15

Q18 If the ABMA Annual Convention was to be held virtually, how many hours of programming do you feel is reasonable to attend per day?

Answered: 15 Skipped: 0



ANSWER CHOICES	RESPONSES	
0 I would not attend a virtual convention	20.00%	3
1-2	73.33%	11
3-4	0.00%	0
5-6	6.67%	1
TOTAL	15	

Q19 Is there anything you would like us to ask in a future survey that might help you?

Answered: 2 Skipped: 13