Q1 What has been the impact of COVID-19 on your sales in December 2020 versus December 2019?

Answered: 11  Skipped: 0
Q2 What is your sales estimate for January 2021 compared to December 2020?

Answered: 11   Skipped: 0
Q3 What is your sales estimate for January 2021 compared to January 2020?

<table>
<thead>
<tr>
<th>ANSWER CHOICES</th>
<th>RESPONSES</th>
</tr>
</thead>
<tbody>
<tr>
<td>Down 10% or less</td>
<td>27.27%</td>
</tr>
<tr>
<td>Down 11% - 25%</td>
<td>9.09%</td>
</tr>
<tr>
<td>Down 26% - 50%</td>
<td>0.00%</td>
</tr>
<tr>
<td>Down 31% or greater</td>
<td>0.00%</td>
</tr>
<tr>
<td>Flat</td>
<td>18.18%</td>
</tr>
<tr>
<td>Up 10% or less</td>
<td>18.18%</td>
</tr>
<tr>
<td>Up 11% - 25%</td>
<td>0.00%</td>
</tr>
<tr>
<td>Up 26% - 50%</td>
<td>18.18%</td>
</tr>
<tr>
<td>Up 51% or greater</td>
<td>0.00%</td>
</tr>
<tr>
<td>I don't know</td>
<td>9.09%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>11</strong></td>
</tr>
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</table>
Q4 Has your community seen an increase in infections?

Answered: 11  Skipped: 0
Q5 Has anyone from your organization resumed business travel?

Answered: 11  Skipped: 0

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<tr>
<th>ANSWER CHOICES</th>
<th>RESPONSES</th>
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<tbody>
<tr>
<td>Yes</td>
<td>90.91%</td>
</tr>
<tr>
<td>No</td>
<td>9.09%</td>
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<tr>
<td>TOTAL</td>
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</table>

Q6 How will you engage with your customers post COVID-19

Answered: 11  Skipped: 0

<table>
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<tr>
<th>ANSWER CHOICES</th>
<th>RESPONSES</th>
</tr>
</thead>
<tbody>
<tr>
<td>Yes</td>
<td>27.27%</td>
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<tr>
<td>No</td>
<td>72.73%</td>
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<tr>
<td>TOTAL</td>
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Q7 Will you consider getting a coronavirus vaccine as soon as one becomes available?

Answered: 11  Skipped: 0

<table>
<thead>
<tr>
<th>ANSWER CHOICES</th>
<th>RESPONSES</th>
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</thead>
<tbody>
<tr>
<td>Yes</td>
<td>72.73%</td>
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<tr>
<td>I'll wait a while first to see how it's going</td>
<td>18.18%</td>
</tr>
<tr>
<td>No</td>
<td>9.09%</td>
</tr>
<tr>
<td>TOTAL</td>
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Q8 Will you apply for the second round of government stimulus?

Answered: 11   Skipped: 0

<table>
<thead>
<tr>
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<tbody>
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<td>36.36%</td>
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<tr>
<td>No</td>
<td>63.64%</td>
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<tr>
<td>TOTAL</td>
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