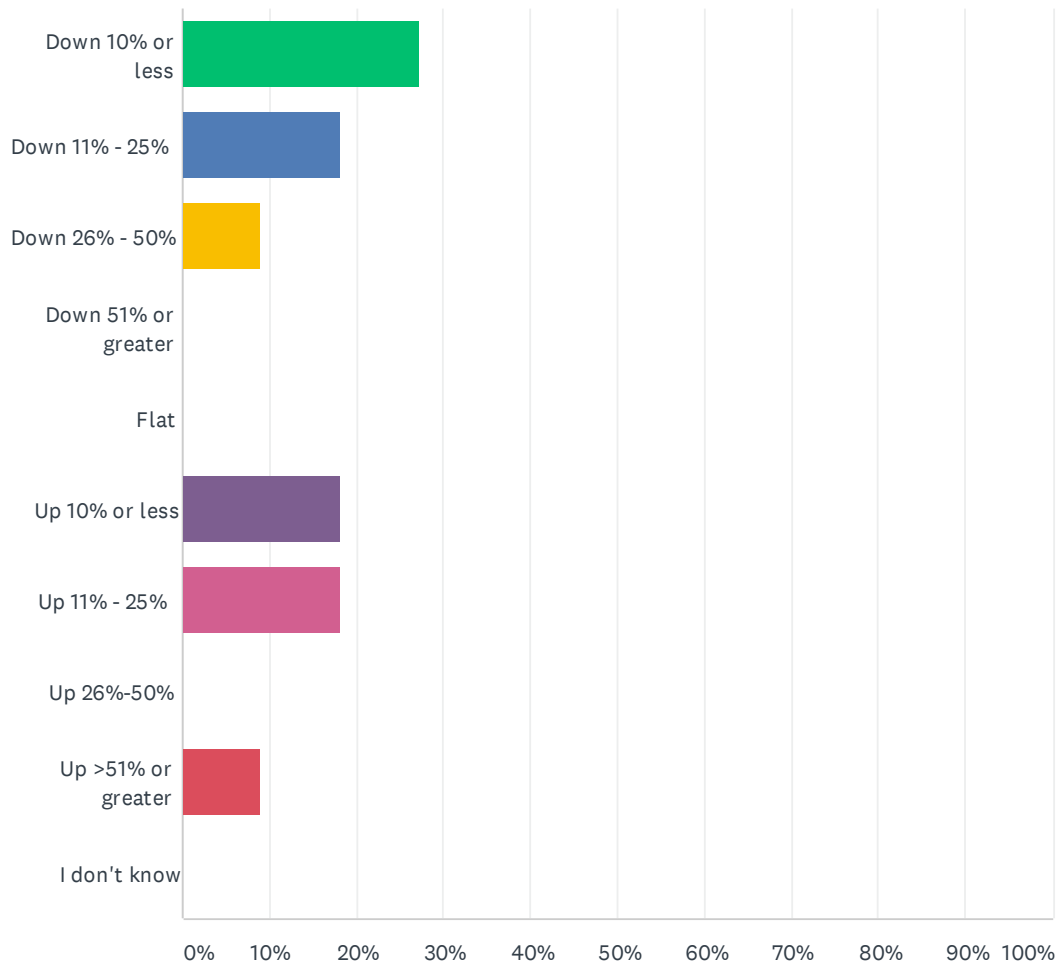


# Q1 What has been the impact of COVID-19 on your sales in December 2020 versus December 2019?

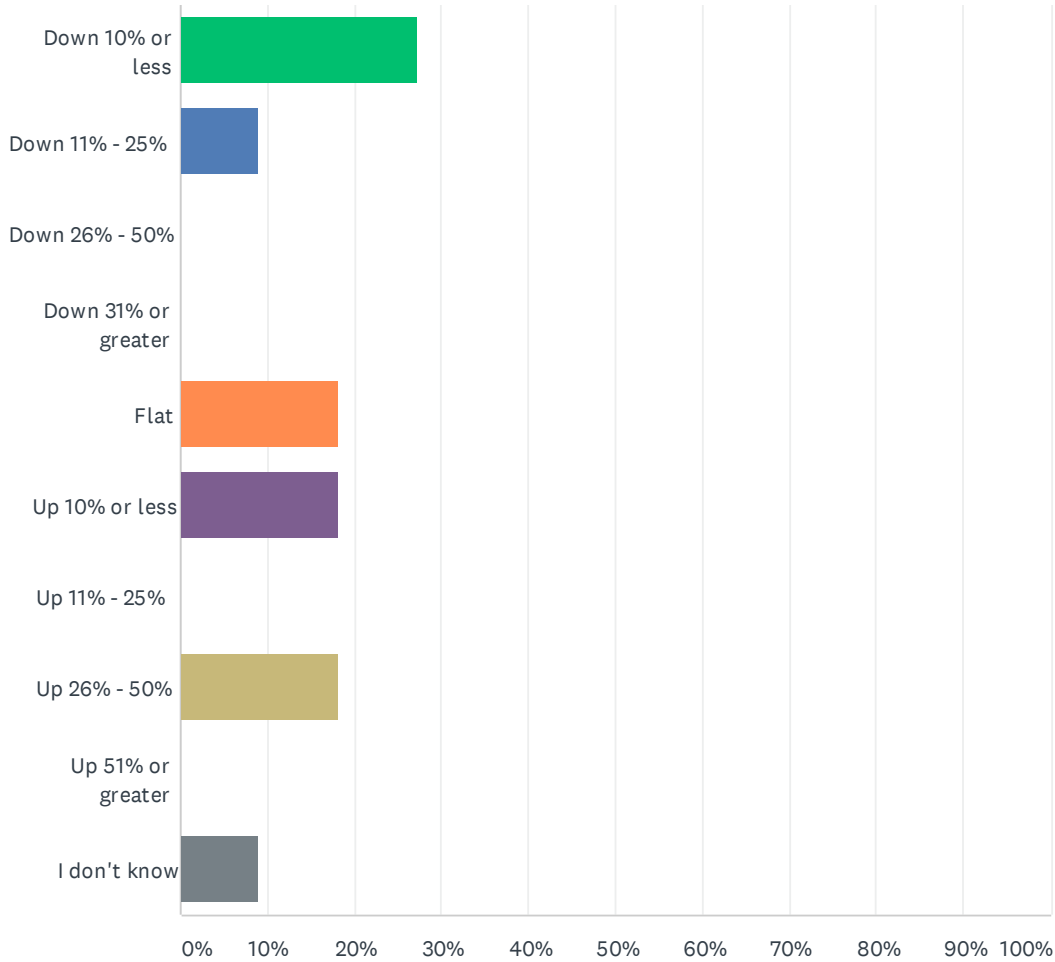
Answered: 11 Skipped: 0



ANSWER CHOICES	RESPONSES	
Down 10% or less	27.27%	3
Down 11% - 25%	18.18%	2
Down 26% - 50%	9.09%	1
Down 51% or greater	0.00%	0
Flat	0.00%	0
Up 10% or less	18.18%	2
Up 11% - 25%	18.18%	2
Up 26%-50%	0.00%	0
Up >51% or greater	9.09%	1
I don't know	0.00%	0
<b>TOTAL</b>		<b>11</b>

## Q2 What is your sales estimate for January 2021 compared to December 2020?

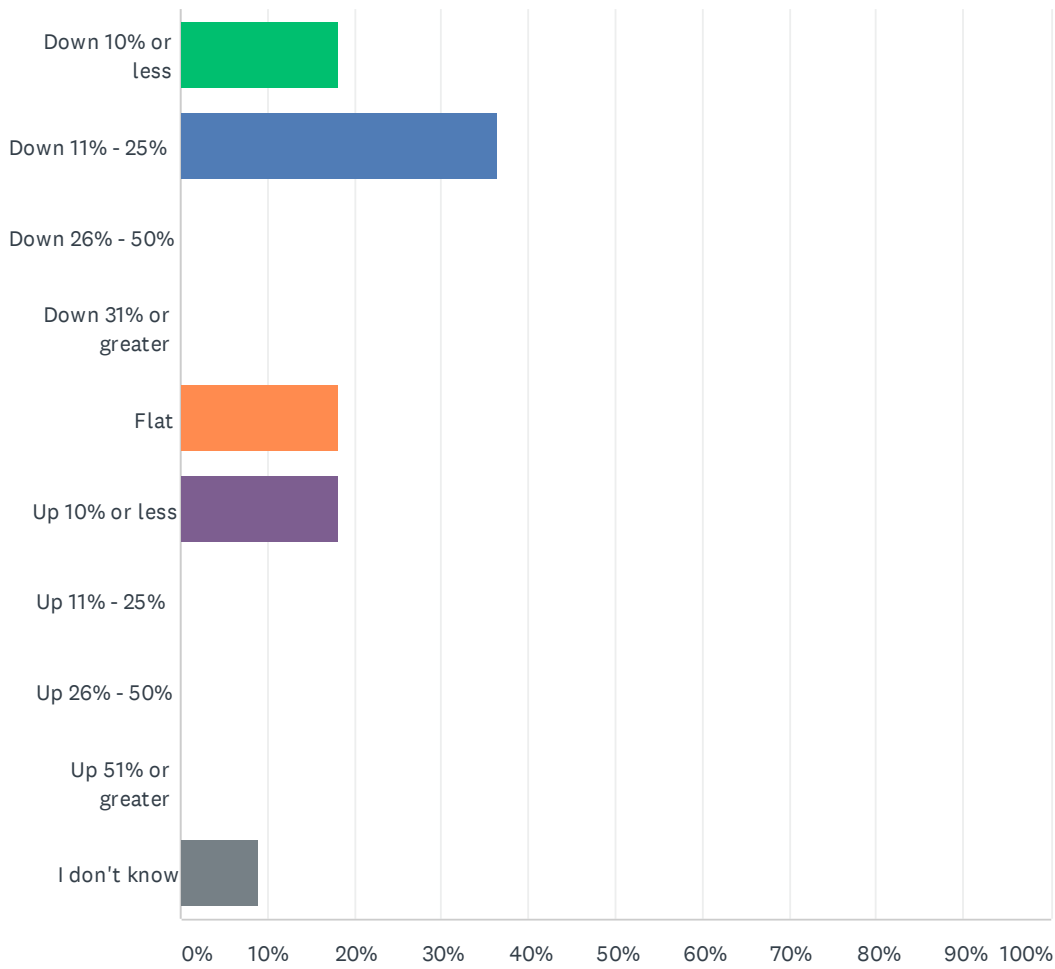
Answered: 11 Skipped: 0



ANSWER CHOICES	RESPONSES
Down 10% or less	27.27% 3
Down 11% - 25%	9.09% 1
Down 26% - 50%	0.00% 0
Down 31% or greater	0.00% 0
Flat	18.18% 2
Up 10% or less	18.18% 2
Up 11% - 25%	0.00% 0
Up 26% - 50%	18.18% 2
Up 51% or greater	0.00% 0
I don't know	9.09% 1
<b>TOTAL</b>	<b>11</b>

### Q3 What is your sales estimate for January 2021 compared to January 2020?

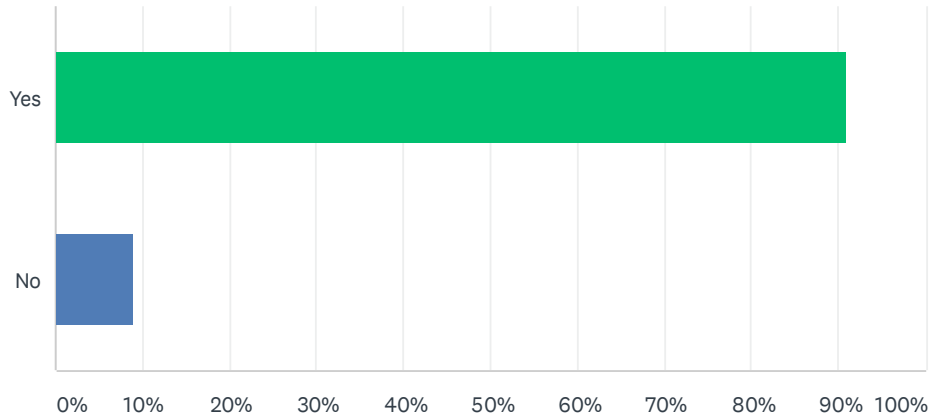
Answered: 11 Skipped: 0



ANSWER CHOICES	RESPONSES
Down 10% or less	18.18% 2
Down 11% - 25%	36.36% 4
Down 26% - 50%	0.00% 0
Down 31% or greater	0.00% 0
Flat	18.18% 2
Up 10% or less	18.18% 2
Up 11% - 25%	0.00% 0
Up 26% - 50%	0.00% 0
Up 51% or greater	0.00% 0
I don't know	9.09% 1
<b>TOTAL</b>	<b>11</b>

### Q4 Has your community seen an increase in infections?

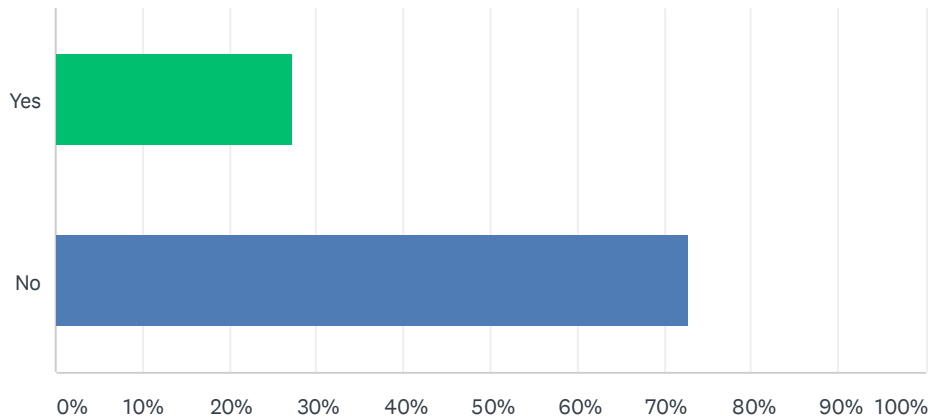
Answered: 11 Skipped: 0



ANSWER CHOICES	RESPONSES
Yes	90.91% 10
No	9.09% 1
TOTAL	11

### Q5 Has anyone from your organization resumed business travel?

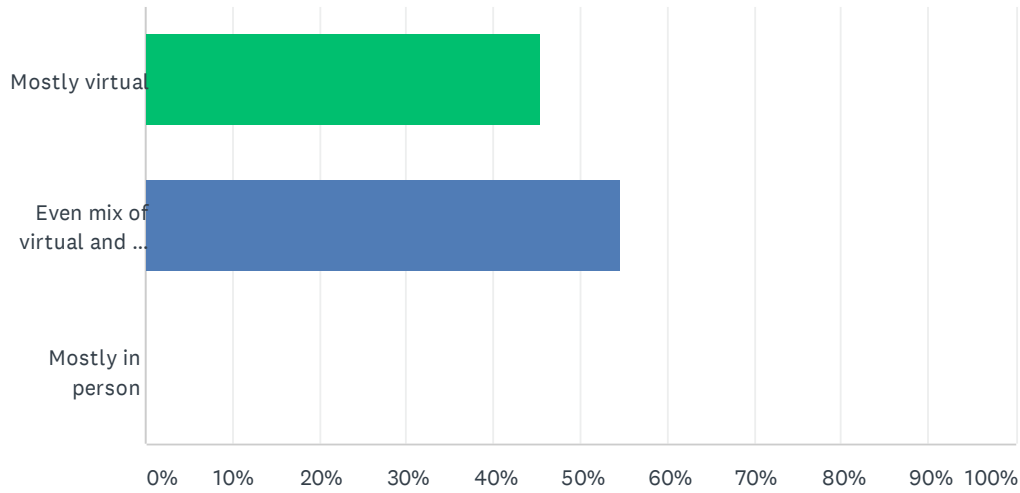
Answered: 11 Skipped: 0



ANSWER CHOICES	RESPONSES
Yes	27.27% 3
No	72.73% 8
TOTAL	11

### Q6 How will you engage with your customers post COVID-19

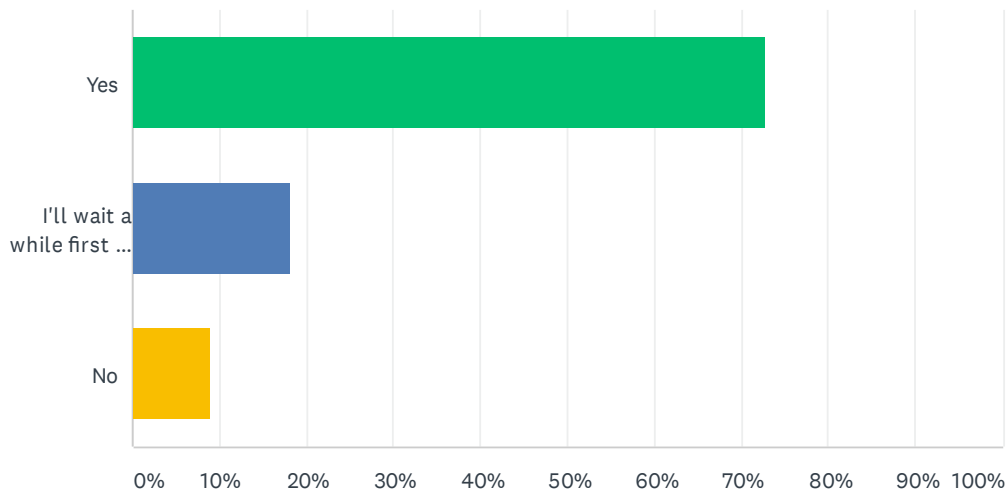
Answered: 11 Skipped: 0



ANSWER CHOICES	RESPONSES
Mostly virtual	45.45% 5
Even mix of virtual and in person	54.55% 6
Mostly in person	0.00% 0
<b>TOTAL</b>	<b>11</b>

### Q7 Will you consider getting a coronavirus vaccine as soon as one becomes available?

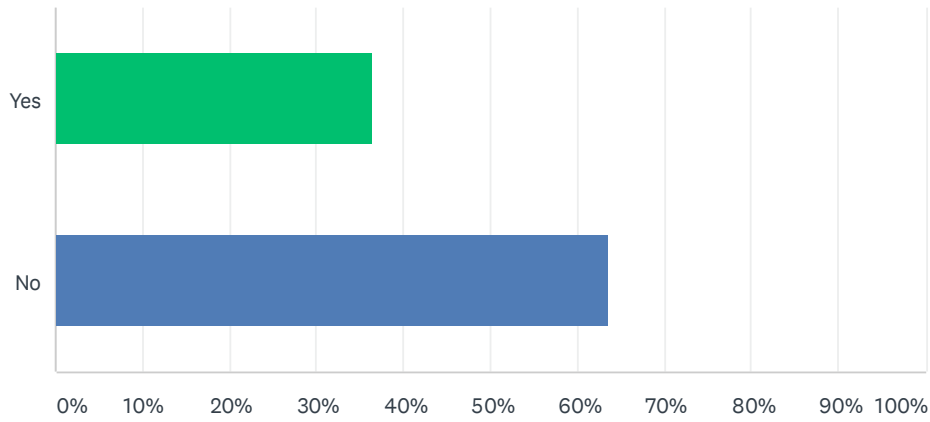
Answered: 11 Skipped: 0



ANSWER CHOICES	RESPONSES
Yes	72.73% 8
I'll wait a while first to see how it's going	18.18% 2
No	9.09% 1
<b>TOTAL</b>	<b>11</b>

### Q8 Will you apply for the second round of government stimulus?

Answered: 11 Skipped: 0



ANSWER CHOICES	RESPONSES	
Yes	36.36%	4
No	63.64%	7
TOTAL		11