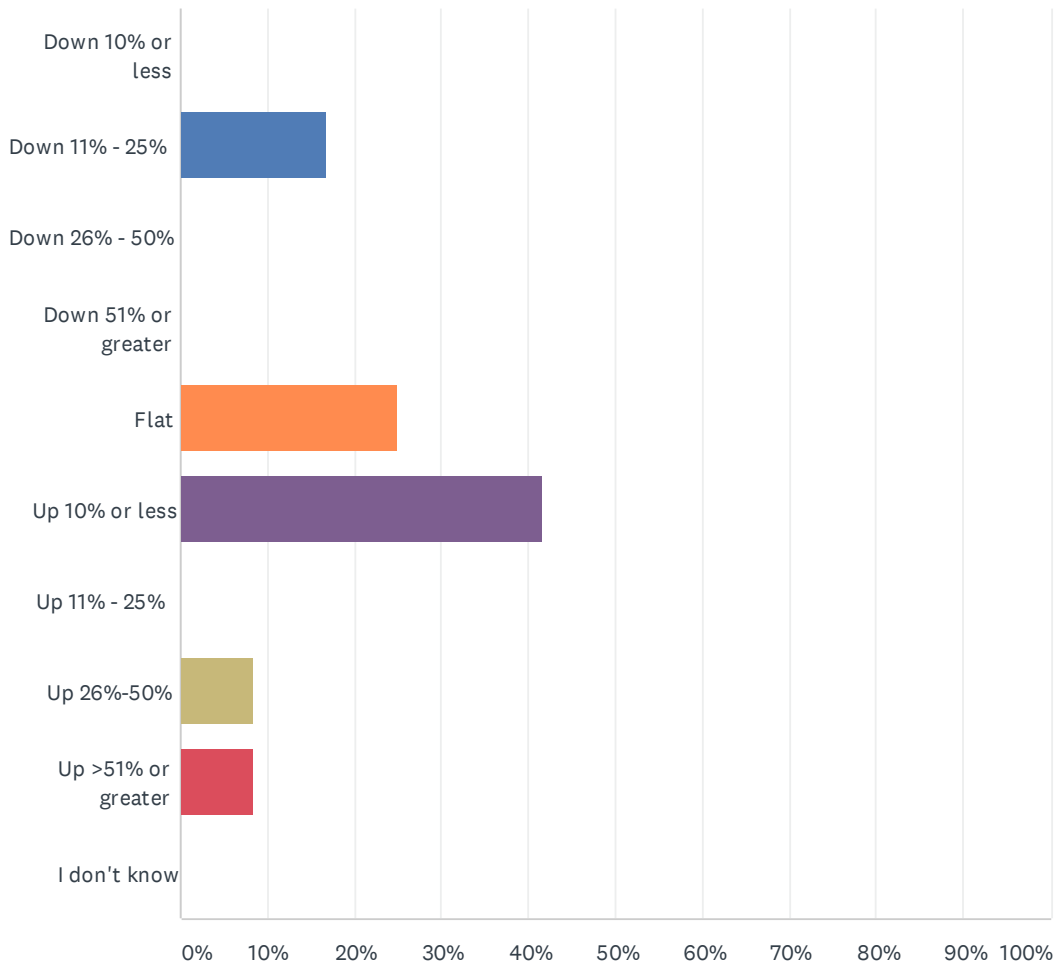


Q1 What has been the impact of COVID-19 on your sales in October 2020 versus October 2019?

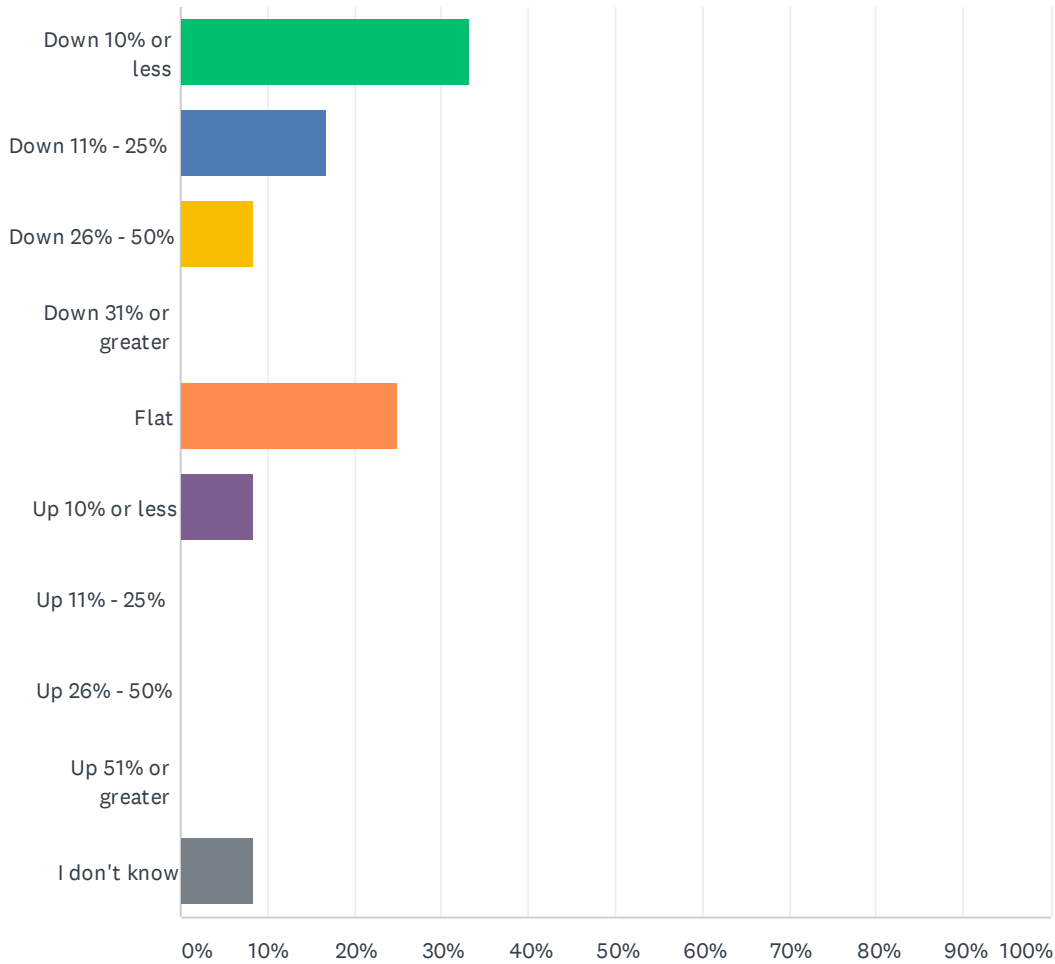
Answered: 12 Skipped: 0



ANSWER CHOICES	RESPONSES	
Down 10% or less	0.00%	0
Down 11% - 25%	16.67%	2
Down 26% - 50%	0.00%	0
Down 51% or greater	0.00%	0
Flat	25.00%	3
Up 10% or less	41.67%	5
Up 11% - 25%	0.00%	0
Up 26%-50%	8.33%	1
Up >51% or greater	8.33%	1
I don't know	0.00%	0
TOTAL		12

Q2 What is your sales estimate for November 2020 compared to October 2020?

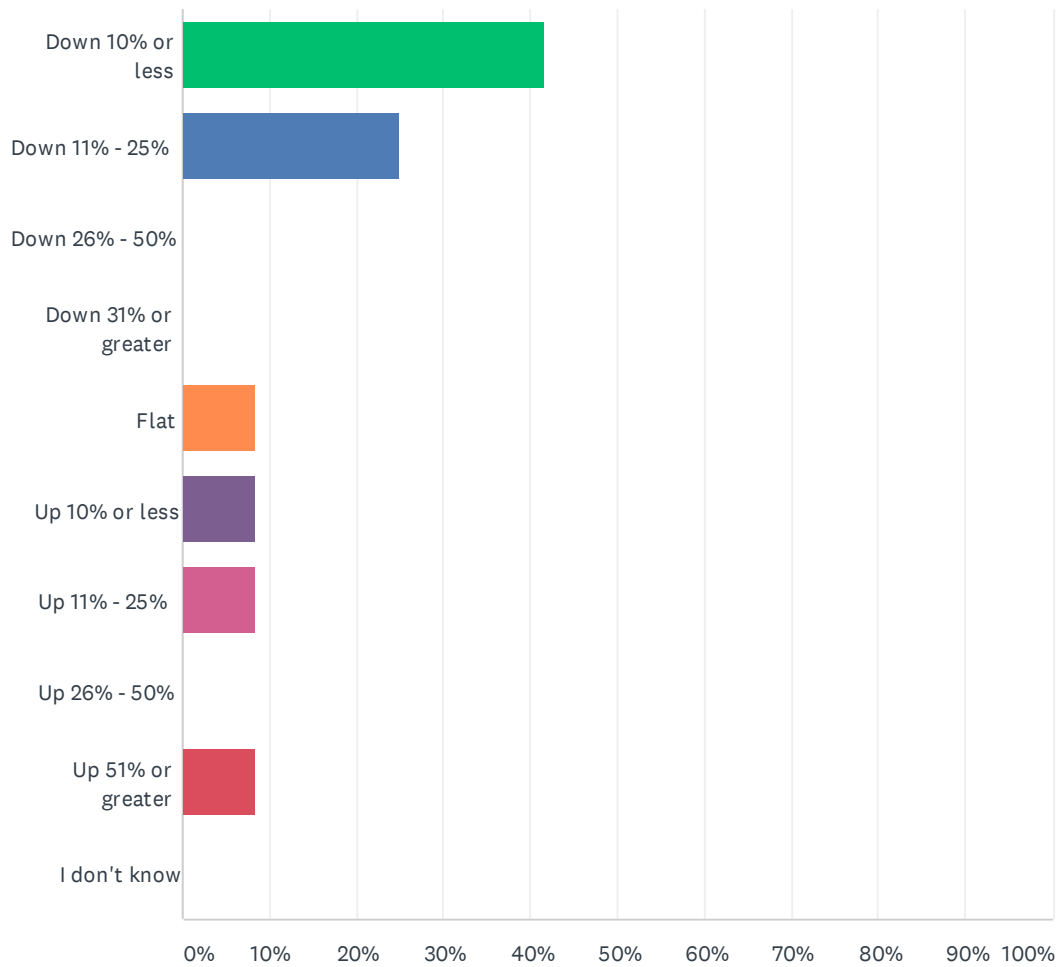
Answered: 12 Skipped: 0



ANSWER CHOICES	RESPONSES
Down 10% or less	33.33% 4
Down 11% - 25%	16.67% 2
Down 26% - 50%	8.33% 1
Down 31% or greater	0.00% 0
Flat	25.00% 3
Up 10% or less	8.33% 1
Up 11% - 25%	0.00% 0
Up 26% - 50%	0.00% 0
Up 51% or greater	0.00% 0
I don't know	8.33% 1
TOTAL	12

Q3 What is your sales estimate for November 2020 compared to November 2019?

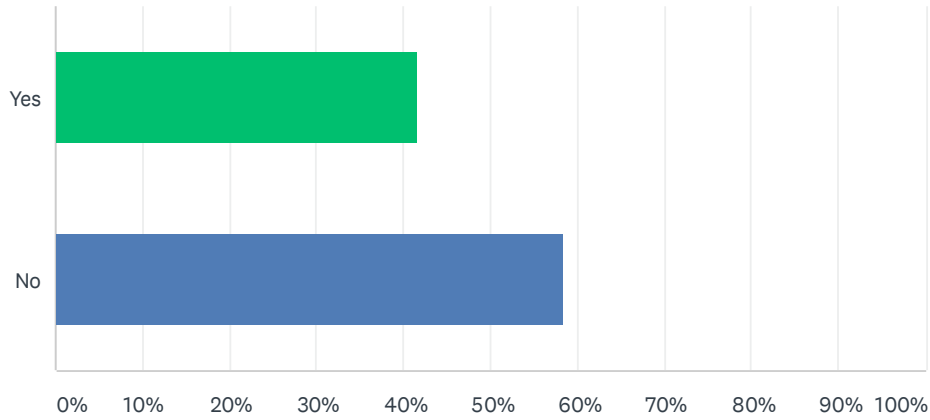
Answered: 12 Skipped: 0



ANSWER CHOICES	RESPONSES
Down 10% or less	41.67% 5
Down 11% - 25%	25.00% 3
Down 26% - 50%	0.00% 0
Down 31% or greater	0.00% 0
Flat	8.33% 1
Up 10% or less	8.33% 1
Up 11% - 25%	8.33% 1
Up 26% - 50%	0.00% 0
Up 51% or greater	8.33% 1
I don't know	0.00% 0
TOTAL	12

Q4 Has anyone from your organization resumed business travel?

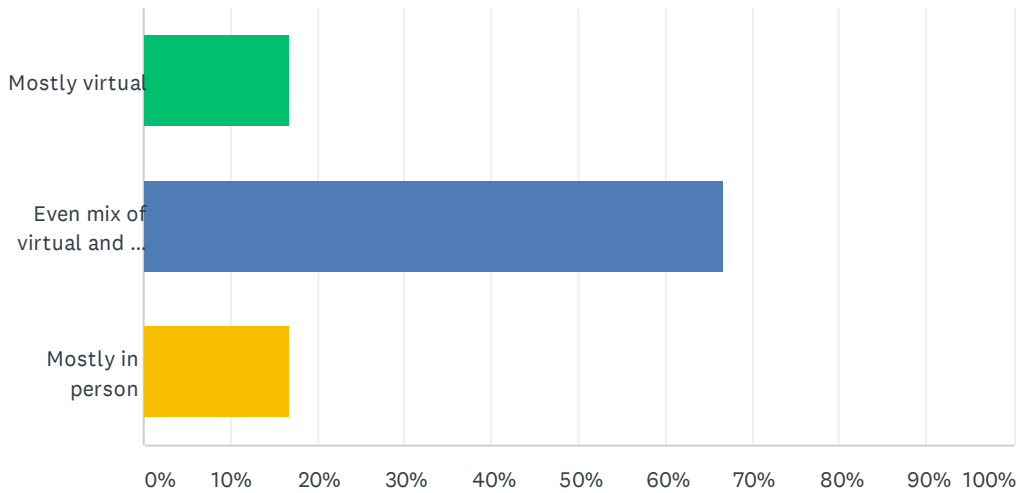
Answered: 12 Skipped: 0



ANSWER CHOICES	RESPONSES
Yes	41.67% 5
No	58.33% 7
TOTAL	12

Q5 How will you engage with your customers post COVID-19

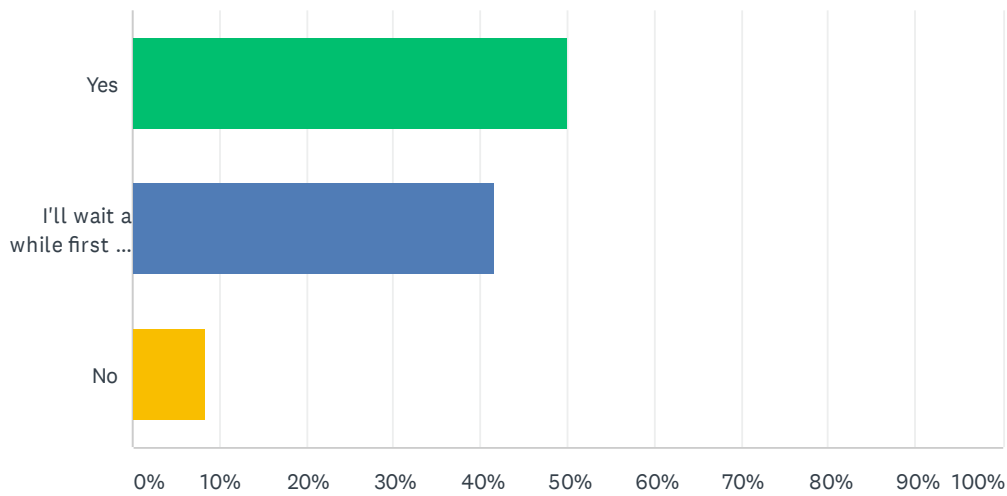
Answered: 12 Skipped: 0



ANSWER CHOICES	RESPONSES
Mostly virtual	16.67% 2
Even mix of virtual and in person	66.67% 8
Mostly in person	16.67% 2
TOTAL	12

Q6 Will you consider getting a coronavirus vaccine as soon as one becomes available?

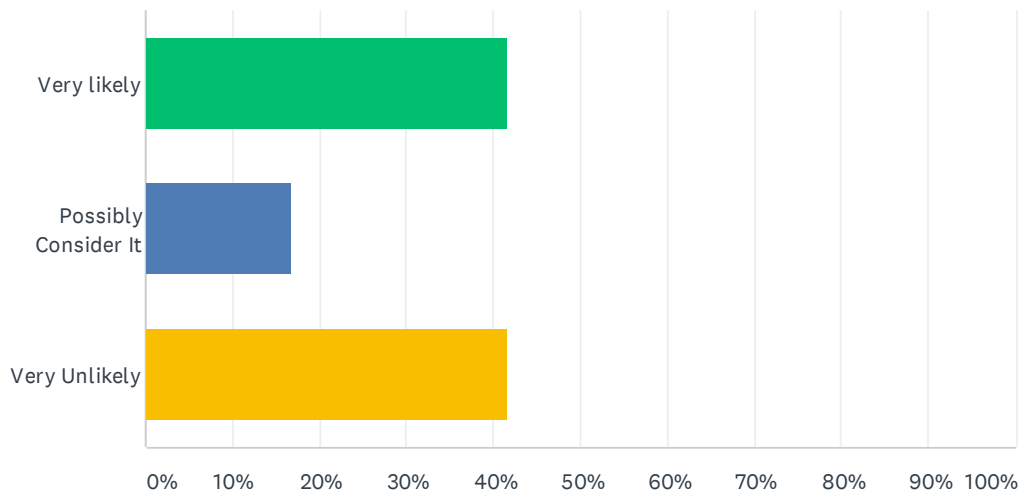
Answered: 12 Skipped: 0



ANSWER CHOICES	RESPONSES	
Yes	50.00%	6
I'll wait a while first to see how it's going	41.67%	5
No	8.33%	1
TOTAL		12

Q7 Since the onset of COVID-19, how likely would you attend the 2021 ABMA Annual Convention in March if it were held in person?

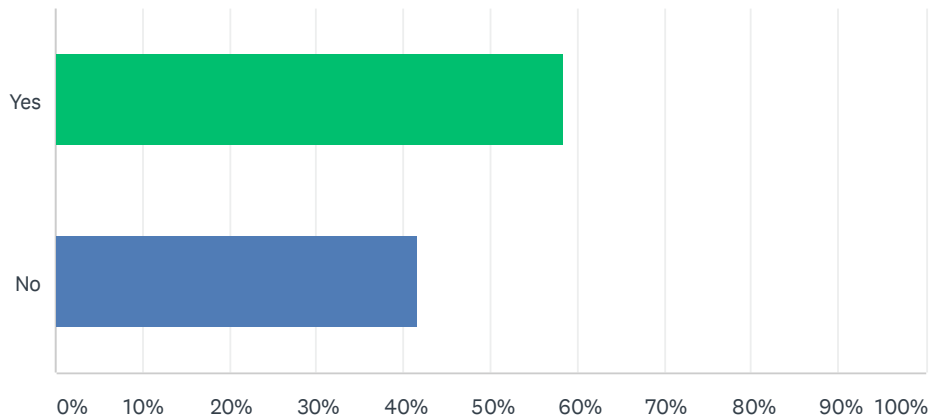
Answered: 12 Skipped: 0



ANSWER CHOICES	RESPONSES	
Very likely	41.67%	5
Possibly Consider It	16.67%	2
Very Unlikely	41.67%	5
TOTAL		12

Q8 Assuming travel restrictions were lifted, would you feel safe traveling and participating in an ABMA in person event in March 2021?

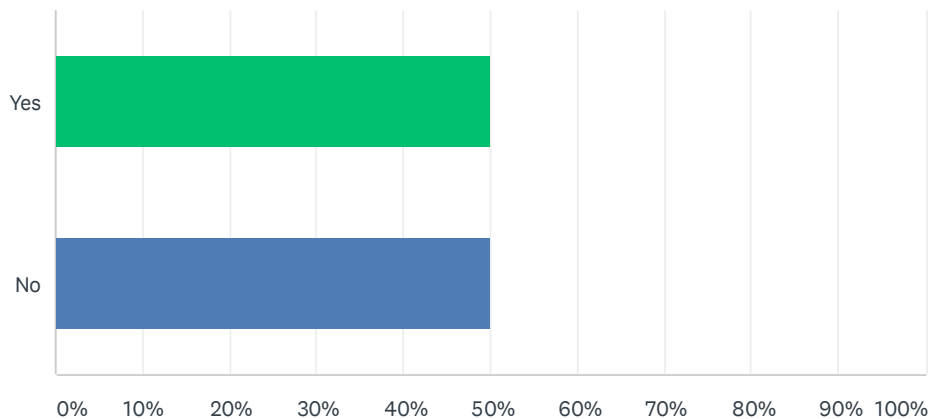
Answered: 12 Skipped: 0



ANSWER CHOICES	RESPONSES
Yes	58.33% 7
No	41.67% 5
TOTAL	12

Q9 If the ABMA Annual Convention was to be held as an in-person event, would you be comfortable participating if a mask and social distancing requirement were in place?

Answered: 12 Skipped: 0



ANSWER CHOICES	RESPONSES
Yes	50.00% 6
No	50.00% 6
TOTAL	12

Q10 Please share any comments or concerns you feel may be helpful in determining whether ABMA should continue moving forward with an in-person event in March 2021.

Answered: 6 Skipped: 6