



American Brush  
Manufacturers  
Association

# Industry Data 2018

### Industry Statistics for the Broom and Brush Manufacturing Industry

<b>Value of Primary &amp; Secondary Product shipments and receipts for services made in Industry</b>		<b>Number of Employees</b>		
2015 Restated	\$2,442,110,000	8,992		
2016	\$2,522,846,000	9,350		
2017	\$2,865,312,000	9,771		
2018		data not available		
Data derived from <a href="http://www.census.gov">www.census.gov</a> "General Stats for Industry Group" <a href="http://Factfinder.census.gov">Factfinder.census.gov</a>				
Value of Primary and Secondary product shipments and receipts for services made in Industry: Definition: This covers the received net selling values, f.o.b. plant (exclusive of freight and taxes), of all products shipped. Misc receipts, such as receipts for contract work performed for others, installation and repair, sales of scrap and sales of products bought and sold without further processing are excluded from this item. Included are all items made by or for the establishments from material owned by it, whether sold, transferred or shipped on consignment. The net selling value of products made in one plant on a contract basis from mats owned by another was reported by the plant providing mats.				

<b>NAICS 339994</b>				
<b>World Total</b>	<b>Amount 2015</b>	<b>Amount 2016</b>	<b>Amount 2017</b>	<b>Amount 2018</b>
Imports	\$ 1,680,652,430	\$1,738,512,000	\$ 1,745,351,780	\$ 1,882,303,929
Exports	427,805,637	437,450,000	454,890,511	477,224,356
Balance of Trade	\$ (1,252,846,793)	\$ (1,301,062,000)	\$ (1,290,461,269)	\$ (1,405,079,573)

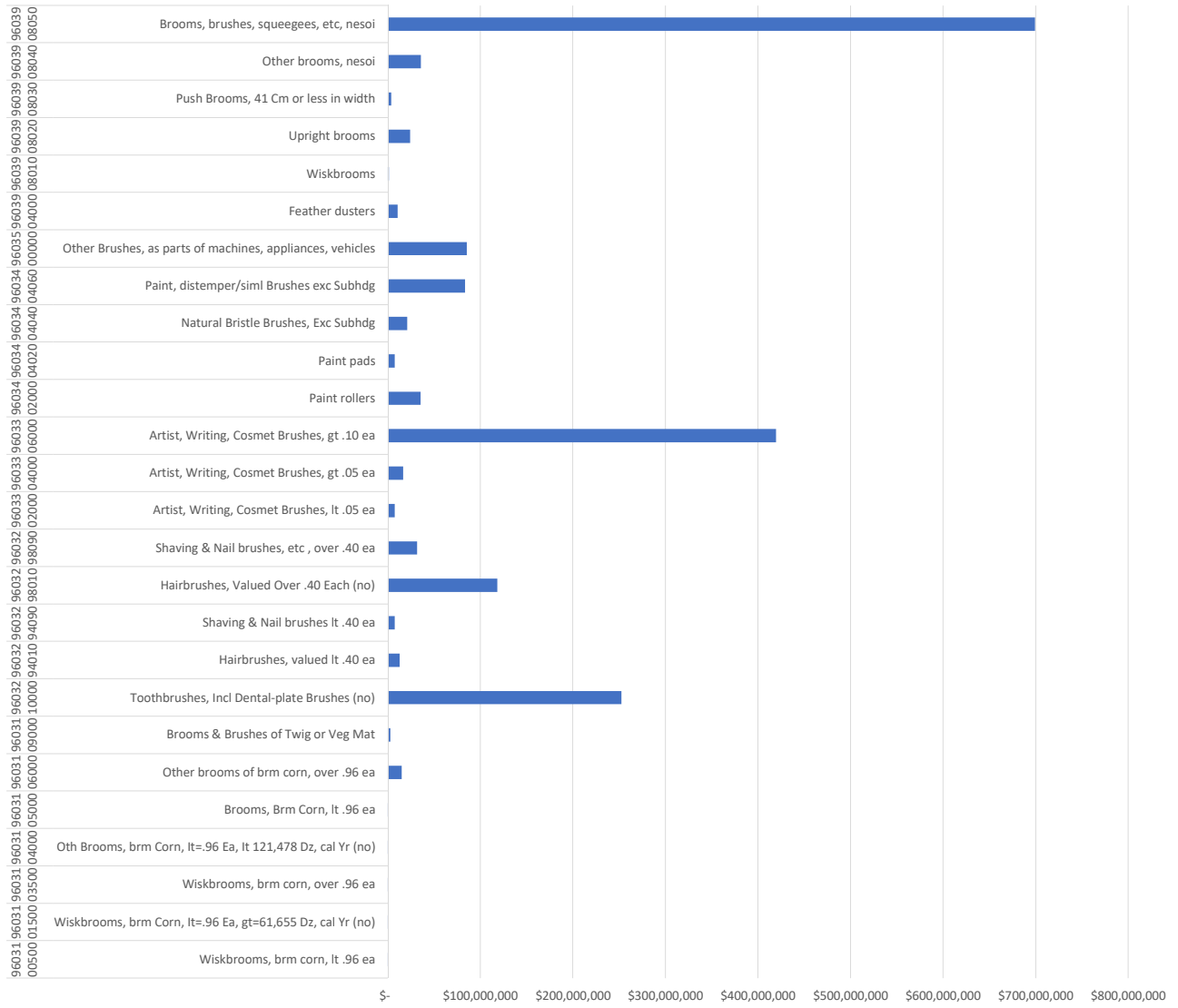
Data derived from USATradeOnline on the [www.census.gov](http://www.census.gov) website. Imports & Exports by NAICS Commodities.

Internatl Harmonized System Number	Description	2018 IMPORTS
9603100500	Wiskbrooms, brm corn, lt .96 ea	\$ 58,056
9603101500	Wiskbrooms, brm Corn, lt=.96 Ea, gt=61,655 Dz, cal Yr (no)	10,977
9603103500	Wiskbrooms, brm corn, over .96 ea	595,958
9603104000	Oth Brooms, brm Corn, lt=.96 Ea, lt 121,478 Dz, cal Yr (no)	33,970
9603105000	Brooms, Brm Corn, lt .96 ea	13,939
9603106000	Other brooms of brm corn, over .96 ea	14,799,983
9603109000	Brooms & Brushes of Twig or Veg Mat	2,633,745
9603210000	Toothbrushes, Incl Dental-plate Brushes (no)	252,333,663
9603294010	Hairbrushes, valued lt .40 ea	12,579,931
9603294090	Shaving & Nail brushes lt .40 ea	7,460,693
9603298010	Hairbrushes, Valued Over .40 Each (no)	118,324,242
9603298090	Shaving & Nail brushes, etc , over .40 ea	31,668,954
9603302000	Artist, Writing, Cosmet Brushes, lt .05 ea	7,427,978
9603304000	Artist, Writing, Cosmet Brushes, gt .05 ea	16,539,186
9603306000	Artist, Writing, Cosmet Brushes, gt .10 ea	419,225,671
9603402000	Paint rollers	35,391,414
9603404020	Paint pads	7,460,952
9603404040	Natural Bristle Brushes, Exc Subhdg	20,741,173
9603404060	Paint, distemper/siml Brushes exc Subhdg	83,531,715
9603500000	Other Brushes, as parts of machines, appliances, vehicles	85,162,044
9603904000	Feather dusters	10,523,017
9603908010	Wiskbrooms	969,820
9603908020	Upright brooms	24,100,381
9603908030	Push Brooms, 41 Cm or less in width	3,720,796
9603908040	Other brooms, nesoi	35,693,631
9603908050	Brooms, brushes, squeegees, etc, nesoi	699,188,640
22 categories		\$ 1,890,190,529

Data derived from International Harmonized System compiled by [www.census.gov](http://www.census.gov)

New data added for 2016 import figures

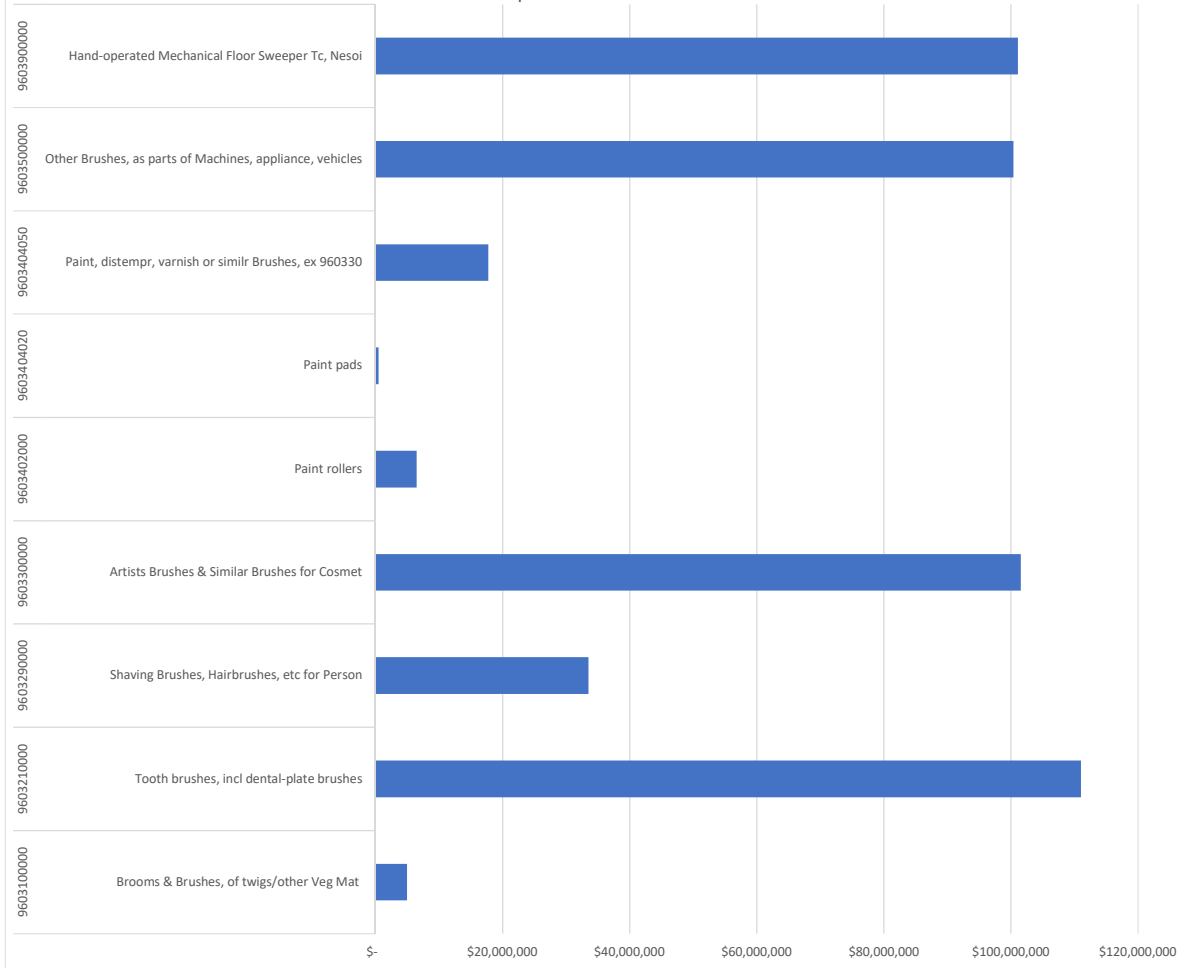
### Import Data 2018



Internatl Harmonized		2018
System Number	Description	EXPORTS
9603100000	Brooms & Brushes, of twigs/other Veg Mat	\$ 4,988,111
9603210000	Tooth brushes, incl dental-plate brushes	111,025,248
9603290000	Shaving Brushes, Hairbrushes, etc for Person	33,493,368
9603300000	Artists Brushes & Similar Brushes for Cosmet	101,550,215
9603402000	Paint rollers	6,451,038
9603404020	Paint pads	478,018
9603404050	Paint, distempr, varnish or similr Brushes, ex 960330	17,733,804
9603500000	Other Brushes, as parts of Machines, appliance, vehicles	100,416,394
9603900000	Hand-operated Mechanical Floor Sweeper Tc, Nesoi	101,088,160
9 categories		\$ 477,224,356

Data derived from International Harmonized System compiled [www.census.gov](http://www.census.gov)

Export Data 2018



Internatl Harmonized		2015	2016	2017	2018
System Number	Description	IMPORTS	IMPORTS	IMPORTS	IMPORTS
9603100500	Wiskbrooms, brm corn, lt .96 ea	\$ 52,404	\$ 71,231	\$ 107,156	\$ 58,056
9603101500	Wiskbrooms, brm Corn, lt=.96 Ea, gt=61,655 Dz, cal Yr (no)		19,898	43,653	10,977
9603103500	Wiskbrooms, brm corn, over .96 ea	515,301	390,786	225,390	595,958
9603104000	Oth Brooms, brm Corn, lt=.96 Ea, lt 121,478 Dz, cal Yr (no)		44,944	47,531	33,970
9603105000	Brooms, Brm Corn, lt .96 ea	4,909	11,122	2,350	13,939
9603106000	Other brooms of brm corn, over .96 ea	18,267,362	17,951,027	15,791,085	14,799,983
9603109000	Brooms & Brushes of Twig or Veg Mat	5,426,403	3,600,717	3,856,451	2,633,745
9603210000	Toothbrushes, Incl Dental-plate Brushes (no)		224,659,537	232,559,850	252,333,663
9603294010	Hairbrushes, valued lt .40 ea	10,803,855	10,741,224	11,751,131	12,579,931
9603294090	Shaving & Nail brushes lt .40 ea	9,417,014	9,384,189	7,749,367	7,460,693
9603298010	Hairbrushes, Valued Over .40 Each (no)		109,821,835	104,452,935	118,324,242
9603298090	Shaving & Nail brushes, etc , over .40 ea	25,220,192	27,332,762	24,830,402	31,668,954
9603302000	Artist, Writing, Cosmet Brushes, lt .05 ea	10,646,912	8,954,531	9,310,309	7,427,978
9603304000	Artist, Writing, Cosmet Brushes, gt .05 ea	14,447,976	15,718,773	16,348,029	16,539,186
9603306000	Artist, Writing, Cosmet Brushes, gt .10 ea	363,883,415	433,082,089	413,838,080	419,225,671
9603402000	Paint rollers	32,878,469	30,855,970	30,991,158	35,391,414
9603404020	Paint pads	7,133,446	5,881,394	6,594,059	7,460,952
9603404040	Natural Bristle Brushes, Exc Subhdg	22,973,865	19,955,317	19,713,867	20,741,173
9603404060	Paint, distemper/siml Brushes exc Subhdg	76,782,588	71,292,329	73,304,102	83,531,715
9603500000	Other Brushes, as parts of machines, appliances, vehicles	79,378,765	71,503,121	84,818,260	85,162,044
9603904000	Feather dusters	5,799,446	7,187,362	7,914,077	10,523,017
9603908010	Wiskbrooms	1,318,303	1,227,676	1,097,869	969,820
9603908020	Upright brooms	20,089,320	21,028,184	20,814,620	24,100,381
9603908030	Push Brooms, 41 Cm or less in width	3,517,195	3,485,676	4,475,044	3,720,796
9603908040	Other brooms, nesoi	18,808,157	20,470,713	25,861,823	35,693,631
9603908050	Brooms, brushes, squeegees, etc, nesoi	602,497,893	613,578,484	631,484,883	699,188,640
22 categories		\$ 1,329,863,190	\$ 1,728,250,891	\$ 1,747,983,481	\$ 1,890,190,529

2015 Data derived from International Harmonized System compiled by Brushware Magazine.

New data added for 2016 import figures. 2016 data derived from www.census.gov.

2017 data derived from www.census.gov

2018 data derived from www.census.gov



Internatl Harmonized		2015	2016	2017	2018
System Number	Description	EXPORTS	EXPORTS	EXPORTS	EXPORTS
9603100000	Brooms & Brushes, of twigs/other Veg Mat	\$ 6,062,803	\$ 5,492,469	\$ 5,391,089	\$ 4,988,111
9603210000	Tooth brushes, incl dental-plate brushes	104,415,362	110,210,293	103,367,300	111,025,248
9603290000	Shaving Brushes, Hairbrushes, etc for Person	27,918,259	31,681,313	29,740,287	33,493,368
9603300000	Artists Brushes & Similar Brushes for Cosmet	80,597,594	94,605,939	109,845,896	101,550,215
9603402000	Paint rollers	6,211,866	6,961,214	7,903,048	6,451,038
9603404020	Paint pads	1,384,771	642,092	542,369	478,018
9603404050	Paint, distempr, varnish or similr Brushes, ex 960330	22,428,710	20,160,068	17,566,716	17,733,804
9603500000	Other Brushes, as parts of Machines, appliance, vehicles	89,706,951	83,109,740	94,533,366	100,416,394
9603900000	Hand-operated Mechanical Floor Sweeper Tc, Nesoi	6,924,659	84,489,846	86,081,090	101,088,160
9 categories		\$ 345,650,975	\$ 437,352,974	\$ 454,971,161	\$ 477,224,356

2015 Data derived from International Harmonized System compiled by Brushware Magazine.

2016 Data derived from International Harmonized System compiled by www.census.gov

2017 Data derived from International Harmonized System compiled by www.census.gov

2018 Data derived from International Harmonized System compiled by www.census.gov