“Going Green”

Really - Going Green makes excellent business sense. This year we delve into the economic drivers that support your business going green - from reducing your costs, increasing your margins, market share and yes, helping the planet at the same time. Please join us for three days of networking, fellowship, and important information sharing.

Register Online at www.abma.org
Quick links at www.abma.org/abmaannualconvention
Printed On Recycled Paper

March 25-28, 2009
**NEW FOR 2009**

**DIVISIONAL MEETINGS MOVE TO WEDNESDAY**
Check the schedule of events to see when your division meets on Wednesday. This change allows for a facsimile of the annual divisional activities to be reported to the association as part of this week's business session.

**FINISHED GOODS DISPLAY MOVES TO FRIDAY**
Following the Suppliers Display, the Finished Goods Display allows for a fee paid combination to encourage even more participation from your company. Please make sure your company displays and booths are set up in this area.

**SUPPLIERS DISPLAY**
Frid., March 27, 2009
8:00 AM – 5:00 PM
Visit the Suppliers Display to see the latest products, ideas and components. Visit with old friends and make new ones in this exhibitor showcase that is a hallmark of every ABMA Convention. This Display provides a great opportunity to manufacturers and suppliers to enhance and refine their corresponding protocols.

**FINISHED GOODS DISPLAY**
Frid., March 27, 2009
11:45 AM – 1:30 PM
Visit the Finished Goods Display to learn about the manufacturing capabilities of your fellow members. This event provides a great opportunity to manufacturers and suppliers to enhance and refine their corresponding protocols.

**DESTINATION INFORMATION**
Frid., March 27, 2009
8:00 AM – 12:00 PM
From eclectic five-star dining to pool side snacks, the Dining and Entertainment at the Miami Beach Golf Club offers something new for 2009. The ABMA Scramble Tournament fee includes greens and tournament fees, golf cart, range balls and prizes.

**>>OTHER EVENTS>>**

**SUPPLIERS RECEPTION**
Frid., March 27, 2009
9:00 AM – 11:10 AM BUILD A BOAT CHALLENGE
Build a boat design that will carry two crew members to the finish line. The boat design will be issued are most unusual – some tape, some cardboard, and some cut-up t-shirts. Teams debate new design concepts, talk about engineering feats, strategize racing plans, and debate which of their designs are most worthy of commending the vessel.

**Tours**
Frid., March 27, 2009
2:30 PM – 5:30 PM MIAMI VIZCAYA Villa Vizcaya, the magnificent Italian villa on Biscayne Bay, has often been called the finest private home ever built in America. With its phenomenal human-made and natural resources, Vizcaya was built in the 1910’s, a decade in which Gilded Age cultural standards were inherited by the eminent spirit of thedazzling Jazz Age. Vizcaya was the winter residence of American industrialist, James Deering, from Christmas 1916, until his death in 1925. Deering was a Vice President, of the American Railway Express Company, which produced agricultural equipment, for a worldwide market.

**ROOM RATES**

**Rental Information**
Dues Renewal: www.abma.org/joinorrenew
**SPECIAL EVENTS**

**New For 2009**

**DIVISIONAL MEETINGS MOVE TO WEDNESDAY**

Check the schedule of events to see when your division meets on Wednesday afternoons. This change allows for divisional activity to be reported to the association as a part of the closing business session.

**FINISHED GOODS DISPLAY MOVES TO FRIDAY**

Following the Suppliers Display, the Finished Goods Display allows for a terrific combination to encourage even more participation from your company and suppliers.

**SUPPLIERS DISPLAY**

March 27, 2009

Visit the Suppliers Display to see the latest products, ideas and innovations from our friends and make new ones in this exhibitor showcase that is Harvard of every ABMA Convention.

**FINISHED GOODS DISPLAY**

February 27, 2009

11:45 A.M. - 1:30 P.M.

Visit the Finished Goods Display to learn about the manufacturing capabilities of your fellow members. This event provides a great opportunity to manufacturers and suppliers alike to enhance and refine their sourcing protocols.

**GUEST SPEAKER**

Alison Gannett, Extreme Skier

**GUEST SPEAKER**

Alison Gannett has spent the majority of her life working on solutions to climate change. She graduated Magna Cum Laude with Honors from the University of Vermont in 1987, specializing in Climate Change and EthnoBotany, and went onto study alternative energy and individuals, businesses and governments around the world on her four step solution framework for global warming (CROP™). Alison will guide us through a process to show that going green will also bring more green to the bottom line.

**DESTINATION INFORMATION**

Villa Vizcaya

Eden Roc Resort and Spa

**TRAVEL DISCOUNTS WITH AMERICAN AIRLINES AND HTTP**

**Dress**

For ABMA events, comfortable and casual dress is encouraged. Activities are nice informal or daytime business casual attire and may include sport coat for men; pantsuits, slacks, skirts/dresses for ladies. Activities are nice informal or daytime business casual attire and may include sport coat for men; pantsuits, slacks, skirts/ dresses for ladies. Events are nice informal or daytime business casual attire and may include sport coat for men; pantsuits, slacks, skirts/dresses for ladies. Activities are nice informal or daytime business casual attire and may include sport coat for men; pantsuits, slacks, skirts/dresses for ladies. Activities are nice informal or daytime business casual attire and may include sport coat for men; pantsuits, slacks, skirts/dresses for ladies.
Really - Going Green makes excellent business sense. This year we delve into the economic drivers that support your business going green - from reducing your costs, increasing your margins, market share and yes, helping the planet at the same time. Please join us for three days of networking, fellowship, and important information sharing.

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Quick links at www.abma.org/abmaannualconvention
Printed On Recycled Paper
December, 2008

REGISTER AND PAY ONLINE: www.abma.org

TO: All Key Contacts at Member Companies

2009 ABMA Suppliers’ Display

And Again for 2009...

2009 ABMA Finished Goods Display

If you have not already received the appropriate paperwork for the 2009 ABMA Suppliers’ Display and the 2009 Finished Goods Display, you will shortly. ABMA has contracted with Expo Convention Contractors to handle the various services and equipment required for a product event for all concerned.

The Suppliers Display will take place on March 27, 2009 from 8:00 AM to 12:00 PM in the Pompeii/Promenade Ballroom of the Eden Roc Resort. The reservation deadline is January 31st. Please remember that the display of completed brushes, rollers, brooms, and mops for resale is prohibited as are imports of finished paint applicator and accessories found for sale in retail stores.

The Finished Goods Display will take place from March 27, 2009 from 11:45 AM to 1:30 PM in the Pompeii/Promenade Ballroom. This event will provide an exciting venue to showcase your products as you network with colleagues. The reservation deadline is January 31st. The purpose of this exhibit is to showcase our members’ unique manufacturing talents and capabilities. Please remember only your North American manufactured product (and labeled as such) may be exhibited. Finished products made by others and distributed by your company are not allowed.

Booth Registration:

The registration fee for a booth in either the ABMA Suppliers’ Display or the ABMA Finished Goods Display is $175, if paid by January 31, 2009. Otherwise, the booth fee is $275. (Checks should be made payable to ABMA in US funds drawn against a US bank. If making a wire transfer, add $30 for the service fee.) The fee includes:

♦ One 8’ x 8’ booth with draping
♦ Two chairs, Wastebasket
♦ One 6’ draped table
♦ ID Sign with company name

To register, complete and return the Suppliers/Finished Goods Display Booth Space portion of the Convention Registration Form; sign and return the Suppliers/Finished Goods Display Contract and Policies sheet; and enclose your payment, or complete the entire process on-line at www.abma.org. Remember, only exhibiting suppliers and registered manufacturing delegates may participate in the Suppliers’ Display; non-exhibiting Suppliers will NOT be allowed in the Suppliers’ Display.

Exhibitor Requirements:

In order to participate in either the Suppliers’ Display, the Finished Goods Display, or both, all members must be in compliance with the following:

Who May Exhibit: Exhibitors for the Suppliers Display must be Affiliate (supplier) members of ABMA. Exhibitors in the Finished Goods Display must be Active or Affiliate (supplier) members of ABMA who may exhibit finished goods which are manufactured in North America by the member company.

Printed on recycled paper
**Dues Payments:** Exhibitors must be members in good standing in order to display. This means that all dues must be paid in full by March 1, 2009 at the latest, according to the ABMA Bylaws. However, no one will be assigned a booth until their dues are paid in full, so exhibitors are encouraged to pay their dues promptly.

**Booth Assignments:** The number of booths is limited. All assignments will be made on a first-come, first-serve basis. *One booth will be allowed per company with requests for all double booths, or any other multiple, handled on a space available basis.* Every effort will be made to position suppliers in locations removed from their competitors; to aid in that process, therefore, please list on the registration form, up to four member companies which you would rather not have adjacent to your booth.

**Electrical & Audio Visual Needs:** Audio-visual presentations are permitted. Exhibits of machinery and/or equipment are also acceptable, but must be contained within the designated booth space and fit on top of the table. All electrical and audio-visual requirements should be pre-ordered using the form from Expo Convention Contractors. Fees for electrical use and A/V equipment will be charged on an individual basis.

**Shipping & Set Up:** Expo Convention Contractors will provide the materials for the tables and booths for the display. *Please do NOT forward materials to the Hotel.*

**SUPPLIERS DISPLAY Show Hours:**

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<tr>
<th>Day</th>
<th>Time</th>
<th>Activities</th>
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<tr>
<td>Thursday, March 26</td>
<td>11:00 AM – 5:00 PM</td>
<td>Set Up Access</td>
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<td>Friday, March 27</td>
<td>7:00 AM – 7:45 AM</td>
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<td>8:00 AM – 12:00 PM</td>
<td>Suppliers' Display</td>
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<td>12:00 PM – 1:00 PM</td>
<td>Exhibit Breakdown</td>
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<td><strong>Note:</strong></td>
<td>Any breakdown or preparation for move out prior to the designated closing time will result in a $250 fine.</td>
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<tr>
<td>Friday, March 27</td>
<td>7:00 PM – 10:00 PM</td>
<td>Suppliers Reception</td>
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Please keep in mind that the purpose of the Suppliers Display show is to acquaint ABMA Manufacturers with the technical aspects of your business as opposed to distributing promotional and sales material. The ABMA Suppliers' Display works to strengthen the supplier / manufacturer relationship by increasing interaction.

The Display also promotes the domestic manufacturing of brushes and brush related products including mops, rollers, and brooms. Therefore, the display of *completed* brushes, rollers, brooms, and mops for resale is prohibited as are imports of finished paint applicator and accessories found for sale in retail stores.
FINISHED GOODS DISPLAY Show Hours:

Thursday, March 26  
11:00AM – 5:00 PM  Set Up Access

Friday, March 27  
7:00 AM – 7:45 AM  Set Up Access

11:45 AM – 1:30 PM  FG Display

1:30 PM – 2:30 PM  Exhibit Breakdown

Please keep in mind that the purpose of the ABMA Finished Goods show is to acquaint ABMA Manufacturers with the unique manufacturing capabilities of your business. The ABMA Finished Goods Display works to strengthen our members by increasing awareness and networking.

The Display also promotes the domestic manufacturing of brushes and brush related products including mops, rollers, and brooms. Therefore, the display of completed brushes, rollers, brooms, and mops for resale is restricted to those products manufactured in North America by our members.

The ABMA Suppliers’ Display and Finished Goods Display are ideal forums for meeting with your industry peers. You might want to consider providing your customers with carry bags for brochures and samples. Nevertheless, be sure to participate by completing your registration form today!

If you have any questions, please contact ABMA headquarters, (630) 631-5217 or Carlos Petzold of Borghi USA / Bodam Int’l. at (410) 272-9797.

Sincerely,

David C. Parr  
Executive Director
ABMA Display Contract and Policies

1. Location and Dates. ABMA Suppliers’ and Finished Goods Display will be held March 27, 2009 in the Pompeii/Promenade Ballroom of the Eden Roc Resort in Miami Beach, FL.

2. Arrangement of Educational Displays. All displays will be arranged in accordance with the master floor plan developed by ABMA Staff, the Suppliers Division Executive Committee, the ABMA Convention Committee and the designated contract supplier.

3. Use of Space. The purpose of the exhibits is to inform and educate ABMA members regarding the uses, characteristics, applications, technology, etc. of the exhibitor’s products or services. Only those products and services of the company represented may be displayed and offered for sale. Subletting any portion of exhibit space is prohibited.

4. Guidelines. Pop-up, tabletop or similar portable displays are acceptable. Exhibits, displays or any devices, which in the opinion of management are not suitable or in keeping with management’s policy, will be prohibited.

Conference management reserves the right, to restrict exhibits which, because of noise, method of operation or any other reason, become objectionable or otherwise detract from or are out of keeping with the character of the exhibition as a whole. Exhibit activities must be conducted so as not to infringe on the rights of other exhibitors or offend visitors.

The exhibitor agrees not to sponsor functions, such as tours, golf and recreational outings, speeches, or other activities, during exhibit hours or in conflict with any officially programmed ABMA Annual Conference event.

5. Exhibit Set-up. ABMA will provide, as part of the exhibit fee, the following:

- 8’ (wide) x 8’ booth space with pipe and drape
- draped 6’ table, two chairs, electrical outlet (electricity use is an additional charge), wastebasket
- identification signage
- listing in the ABMA program

6. Payment and Cancellation. Full payment for exhibit space and registration fees must accompany exhibit space agreement. After space agreement is accepted, it shall be binding upon the applicant and subject to all terms and conditions of the agreement, rules and regulations, exhibitor manual and memos issued prior to the Conference.

In the event the Meeting is canceled, interrupted, or access of the premises is prohibited by reason of any strike, lockout, injunction, act of war, act of God or any other reasons, this contract will be terminated by ABMA. In the event of such termination, exhibitor waives any and all damages and claims for damages and agrees the sole liability of ABMA shall be to return to the exhibitor his prepaid fees, less his pro-rata share of all costs and expenses incurred by the ABMA.

In the event the Exhibitor cancels participation in the Conference, the following shall apply:

a. Cancellation notice must be received by ABMA in writing (via mail, e-mail or fax).
b. Notice of cancellation received by ABMA 30 days prior to Suppliers Display Date or before - refund of 50% of exhibit fee.

c. Within 29 days or sooner to Suppliers Display Date, no refund will be made.

7. Exhibit Hours. Exhibit hours for the Suppliers Display will be from 8:00 AM to 12:00 PM. Exhibit hours for the Finished Goods Display will be from 11:45 AM to 1:30 PM. Beverages may be served during exhibit hours, but not during setup.

8. Installation/Dismantle. Exhibitors may begin move in Thursday, March 26, from 11:00 AM to 5:00 PM. OR Friday, March 27, from 7:00 AM to 7:45 AM. No exhibit, or portion thereof, may be removed during the exhibition without written authorization of ABMA. Exhibitors (Suppliers Display) may begin move out at 12:00 PM, Friday, March 27 and must be completed by 2:30 pm on that day. Exhibitors (Finished Goods Display) may begin move out at 1:30 PM, Friday, March 27 and must be completed by 2:30 pm on that day. Any breakdown or preparation for move out prior to the designated closing time will result in a $250 fine.

9. Care of Premises. No part of an exhibit and no signs or other materials may be posted in any way that might mar or deface the premises. Exhibitors will be held responsible for any and all property damage incurred by their employees/representatives.

10. Liability. Exhibitor assumes full responsibility for losses, damages, and claims arising out of injury or damage to exhibitor’s display, equipment, and other property brought upon by the Hotel and shall indemnify and hold harmless the Hotel agents, servants, service contractor, and all employees, and all ABMA members, officers, directors, agents and employees from any and all such losses, damages and claims.

The ABMA reserves the right to render all interpretations and decisions, should any questions arise, and to establish further regulations as may be necessary for the success and general well being of ABMA Suppliers’ Display.

_________________________________________________________________________
NAME

_________________________________________________________________________
SIGNATURE

_________________________________________________________________________
COMPANY

_________________________________________________________________________
DATE
Advance Registration  
ABMA’s 92nd Annual Convention 2009

Please return completed form and payment by Registration deadline of January 31, 2009:
American Brush Manufacturers Association
2111 Plum St. Suite 274
Aurora, IL 60506-3268
(630) 631-5217 ♦ FAX: (630) 897-9140
E-mail: info@abma.org ♦ www.abma.org

1. Please read all Registration Instructions on the reverse side first.
2. Keep a copy for your records.
3. Return completed form to ABMA Headquarters.
4. Make copies of this form if there is not enough space.
5. Name ________________________ Phone ______________________
   Email ____________________________

Your e-mail address will be printed in the Advance Registration Booklet

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Please check one
☐ Manufacturer Member  ☐ Affiliate / Supplier Member
☐ International Member  ☐ Prospective Member  ☐ Trade Press  ☐ Other ____________

DO YOU HAVE ANY HEALTH / DIET SPECIAL NEEDS? ☐ ____________

Suppliers / Manufacturers Display Booth Information
Please print signage name exactly as it should appear:

Suppliers Only:
Please list your four major ABMA competitors. We cannot guarantee the distance between competitors.

1. _______________  2. _______________
3. _______________  4. _______________

Total $ ____________

Golfers: Please enter your handicap or expected 18-hole score in the box above.
Rental Clubs Needed? Please arrange directly with Pro Shop Golf Staff 305-532-3350
Soft Spikes Required  Tournament Location: Miami Beach Golf Club

Company Name
Street Address
City, State, Zip
Phone  Fax

Printed on recycled paper
REGISTRATION INSTRUCTIONS

- Check all appropriate boxes. Print clearly directly on the registration form.

- A companion is not a colleague or partner in the business. The One Day Attendee may only attend the Suppliers’ Display and must accompany a fully paid delegate.

- Completed registration forms can be mailed at any time. Payment covering the cost of the meeting is required to complete the registration.

- Please remit one check payable to ABMA when registering for all meeting functions. *Do not include any fees for anything other than those relating to the meeting in your payment (including dues & assessments).*

- Dues must be paid in full prior to registering.

- Checks must be payable to ABMA, in US Dollars drawn on a US bank. If paying via wire, please add $30 USD for the wire transfer service fee.

- The ABMA Board decided to assist members with an "**Early Bird Discount**" of $100 per delegate fee and $100 per companion fee, for payments received by January 31, 2009. Take advantage of this great savings and be sure to send your registration and payment in early.

- Badges will be available for pick-up at the ABMA Registration Desk at the convention site.

**IMPORTANT DATES**

- Receipt of registration will be acknowledged to each individual when received by **JANUARY 31, 2009**.

- Forms and payment must be received by **JANUARY 31, 2009** to be included in the printed program.

- All hotel reservations must be made by **JANUARY 31, 2009**. Call the Eden Roc Resort & Spa directly at 800-319-5354 to make your room reservation. Group Code: ABMABMA

**REFUND POLICY**

- Full refunds will be made only when written cancellations reach our office by **JANUARY 31, 2009**. It is your responsibility to cancel hotel room reservations. There will be a $35.00 processing fee for all refunds.

- Refunds after the cut-off date listed above will be considered on a case-by-case basis.

- Activity (Golf, Tours) spots are guaranteed by ABMA; therefore, if you sign up you will be charged.