



Increase Benchmarking Accuracy

ProfitCents, the Premier Source of Private Company Industry Data

sageworks[®]

The Leader in the Financial Analysis of Privately-Held Companies

Do your clients ever wonder how they compare to their industry peers? Is finding reliable private company industry data a challenge? Would you like to provide industry-specific recommendations to prospective clients?

Sageworks Industry Data & Analysis (SIDA) is the leading source of private company industry data for financial professionals. The data is populated by thousands of accounting firms across North America and updated daily. ProfitCents allows you to:

- Research real-time benchmarking data quickly and easily
- Increase win percentage with prospective clients
- Get in-depth insights into a client's industry

Features

- Supports more than 1,300 unique industries
- Includes in-depth common size analysis
- Segmented by size, year and geographic region

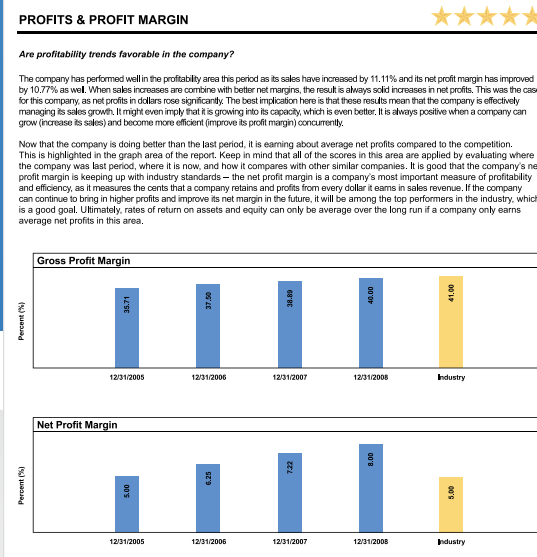
sageworks Industry Data and Analysis

Industry: 23611 - Residential Building Construction
 Sales Range: All Sales Ranges
 Data Source: Private Companies
 Location: All Areas [What's my region?](#)
 Prepared On: 1/30/2009

INDUSTRY FINANCIAL DATA AND RATIOS

VIEW FORMULA KEY Average by Year (Number of Financial Statements)

Financial Metric	Recent 12 Months (314)	2008 (328)	2007 (1456)	All Years (8412)
Current Ratio	2.23	2.23	2.04	1.94
Quick Ratio	1.10	1.10	0.88	0.84
Gross Profit Margin	32.72%	32.89%	29.28%	27.38%
Net Profit Margin	3.95%	3.99%	3.49%	4.31%
Inventory Days	17.50	17.95	14.44	19.06
Accounts Receivable Days	17.66	17.55	13.64	14.14
Accounts Payable Days	23.77	23.76	18.67	19.63
Interest Coverage Ratio	7.04	7.04	6.33	8.08
Debt-to-Equity Ratio	3.38	3.37	3.92	3.63
Return on Equity	10.02%	10.34%	13.28%	17.23%
Return on Assets	5.44%	5.67%	5.86%	7.29%
Fixed Asset Turnover	13.17	13.22	14.71	16.02
Sales per Employee	\$308,885	\$308,885	\$282,155	\$303,470
Profit per Employee	\$14,330	\$14,330	\$20,058	\$17,012



"SIDA does an outstanding job in providing industry comparisons and contributing to the overall quality of our work papers."

Wayne Hiett, Partner
Galusha, Higgins & Galusha, PC
 Missoula, MT

"Our valuation team uses SIDA for the efficient creation of projections, forecasts, and the high quality of current industry comparisons."

Bob Lynch, Manager - Specialized Accounting Services
Berman Hopkins Wright & Laham CPAs, LLP
 Melbourne, FL



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