PLEASE JOIN US

Please join us at the beautiful El Conquistador Resort & Country Club in Tucson Arizona to celebrate ABMA’s “New Beginnings”. Your Association has worked hard to refocus, reshape and transform itself into a dynamic, member driven organization. We are proud of our accomplishments and invite you to join with us to share three days of networking, education and camaraderie.

register online at www.abma.org
2003 ANNUAL CONVENTION

March 12-15, 2003

Sheraton
El Conquistador Resort
Tucson, Arizona

New Beginnings...

Don your Cowpoke Garb and join in for a Western Theme Night at the Suppliers’ Reception!

Register online at www.abma.org
ALL-ATTENDEE GENERAL SESSION
7:30 AM – 10:45 AM Opening Business Session
Thursday, March 13, 2003 • 9:00 AM – 11:00 AM
“Captive Insurance – An Alternative Perspective to the Insurance Market”
Sam Meccia, Sr. Vice-President, Captive Resources, LLC
Do you ever feel like you don’t have control when it comes to insurance? Join Sam Meccia for an in-depth exploration of the Captive Insurance market, which was created specifically to provide companies such as yours the opportunity to control their insurance costs through the formation and oversight of group captives. The Captive concept eliminates the middle man and unbundles purchased insurance services such as reinsurance, claims administration and safety services, allowing members to achieve significant cost reduction, stabilization, return of underwriting profits and retention of their investment income. Member-owned captives achieve increased buying power and other advantages generally afforded only to Fortune 500 companies. Captive Resources is one of the largest administrators of member-owned group captives and continues to act as an independent consultant in the creation and oversight of a variety of captive programs. Captive Resources facilitates over 20 member-owned group captives, representing hundreds of members with combined premiums in the hundreds of millions of dollars.

SCHEDULE OF EVENTS
TUESDAY, MARCH 11
5:00 PM – 6:30 PM Meeting w/Officers & Suppliers
Division Chair

WEDNESDAY, MARCH 13
8:00 AM – 8:30 AM Finance Committee Meeting
8:30 AM – 10:00 AM Convention Committee Breakfast Meeting
10:00 AM – 11:30 AM Public Relations Committee Meeting
11:00 AM – 6:00 PM Registration / “Gathering Place”
Noon – 1:30 PM Membership Committee Luncheon Meeting
Noon – 5:00 PM Suppliers Exhibit Set Up
1:30 PM – 3:30 PM Statistical Committee Meeting
3:30 PM – 5:00 PM Safety & Standards Committee Meeting
3:30 PM – 5:00 PM Suppliers Division Meeting
5:30 PM – 6:30 PM New Members & First-Time Attendees
President’s Welcoming Reception *
   Dress: Business / Nice Informal
6:30 PM – 8:30 PM Opening Reception (Buffet Dinner)
   Dress: Business / Nice Informal

THURSDAY, MARCH 14
6:45 AM – 7:30 AM Continental Breakfast
7:30 AM – 2:00 PM Registration / “Gathering Place”
7:30 AM – 8:45 AM Opening Business Session
   New Member Welcome
8:45 AM – 9:00 AM Coffee Break
9:00 AM – 11:00 AM All-Attendee Educational Session
   Captive Insurance
11:15 AM – NOON Lunch on your own
12:00 PM – 5:00 PM Access to Supplier’s Exhibit Setup
12:30 PM Golf Tournament (Shot Gun Start) *
1:30 PM – 3:00 PM ABMA Orientation and Overview – Dave Parr

THURSDAY, MARCH 14 cont.
6:30 PM – 8:00 PM Reception *
   Dress: Business / Nice Informal
   Dinner on Own

FRIDAY, MARCH 15
6:00 AM – 7:45 AM Access to Supplier’s Exhibit Setup, Final Setup
7:30 AM – Noon Registration / “Gathering Place”
7:30 AM – 9:00 AM Continental Breakfast
8:00 AM – NOON Suppliers’ Display *
8:30 AM – 10:00 AM Companion Program: *
   Chef Jan Cooking Demo
NOON – 1:30 PM All-attendee Buffet Lunch
1:00 PM – 5:00 PM Jeep Tours/Tour: San Xavier Mission-shopping *
2:00 PM – 5:00 PM Tennis Clinic & Tournament *
7:00 PM – 11:00 PM Suppliers’ Reception *
   (President’s Toast, post tournament scores)
   Theme – “Western”

SATURDAY, MARCH 16
7:30 AM – 9:00 AM Continental Breakfast
7:45 AM – 8:00 AM “Staying Resilient in Turbulent Times”
   Jack Harris
9:30 AM – 11:00 AM Paint Applicator Division Meeting
9:30 AM – 11:00 AM Industrial & Maintenance Division Meeting
11:15 AM – 12:45 AM Broom & Mop Division Meeting
1:00 PM – 2:00 PM Officers’ Wrap-Up Luncheon
1:00 PM – 5:00 PM Board of Directors’ Luncheon & Meeting
7:00 PM – 9:30 PM Board of Directors Dinner

register online at www.abma.org
TUCSON WEATHER IN MARCH
You can expect sunny weather with less than 0.6” of rainfall falling in the typical March. Average daytime highs are in the low 70’s and nighttime lows are in the mid 40’s. Because of the desert climate temperature variations are significant and dressing in layers is usually recommended.

TRAVEL
Both the Tucson and Phoenix airports are serviced by most major airlines, domestic and international. Rental cars are available at the airports and are provided by all of the major companies. In Tucson, taxi service is available from the Tucson Airport and should cost around $45. Additionally, an airport shuttle service is provided by Arizona Stagecoach (520) 881-4111. Fares are $27 per person one-way and $46 round trip. Gather your luggage and go the Arizona Stagecoach counter at the terminal. No reservation is necessary. Reservations are available for the return trip to the airport. There is also a meet and greet limo service provided by the resort Destination Services Department. Call El Conquistador Destination Services Department at (520) 544-1171 to make your arrangements.

TUCSON SIGHTSEEING
There are limitless possibilities in Tucson for sightseeing. Please contact the hotel for more information or visit www.visittucson.org. There will also be more information sent to you once you have registered.

DRESS
For ABMA events, comfortable and casual dress is appropriate. Daytime attire is casual and sportswear is customary (golf shirts and slacks or shorts for men; slacks, shorts or skirts/dresses for ladies). Evening activities are “nice” informal or daytime business attire (sport coat, tie and jacket for men; pantsuits, slacks, skirts/dresses for ladies).

REGISTRATION INFORMATION
SEE INSERT FOR REGISTRATION FORM OR REGISTER ONLINE AT www.abma.org
Take advantage of the “Early Bird Discount”
If you register by February 5, 2003, you and your company will be listed in the advance program sent to all attendees prior to the convention, as well as save money on your registration fees. Registrations received after the deadline will appear on the supplemental registration list, available only at the meeting. Please note: A companion is a spouse or significant other, and the One Day Fee must accompany a fully paid delegate.

The Hotel reservation deadline is February 5, 2003.

Room Rates: $239 single/double and will be extended three days prior and three days after the meeting, pending availability. Rates are subject to taxes (currently 8.5%), and a daily resort service fee of $7, which provides for: daily newspaper, access to the resort Fitness Center, in-room coffee, self-parking and local/long distance telephone access fees. You are responsible for making your room reservations on your own, and will be required to adhere to the resort’s confirmation, deposit, guarantee and cancellation policies.