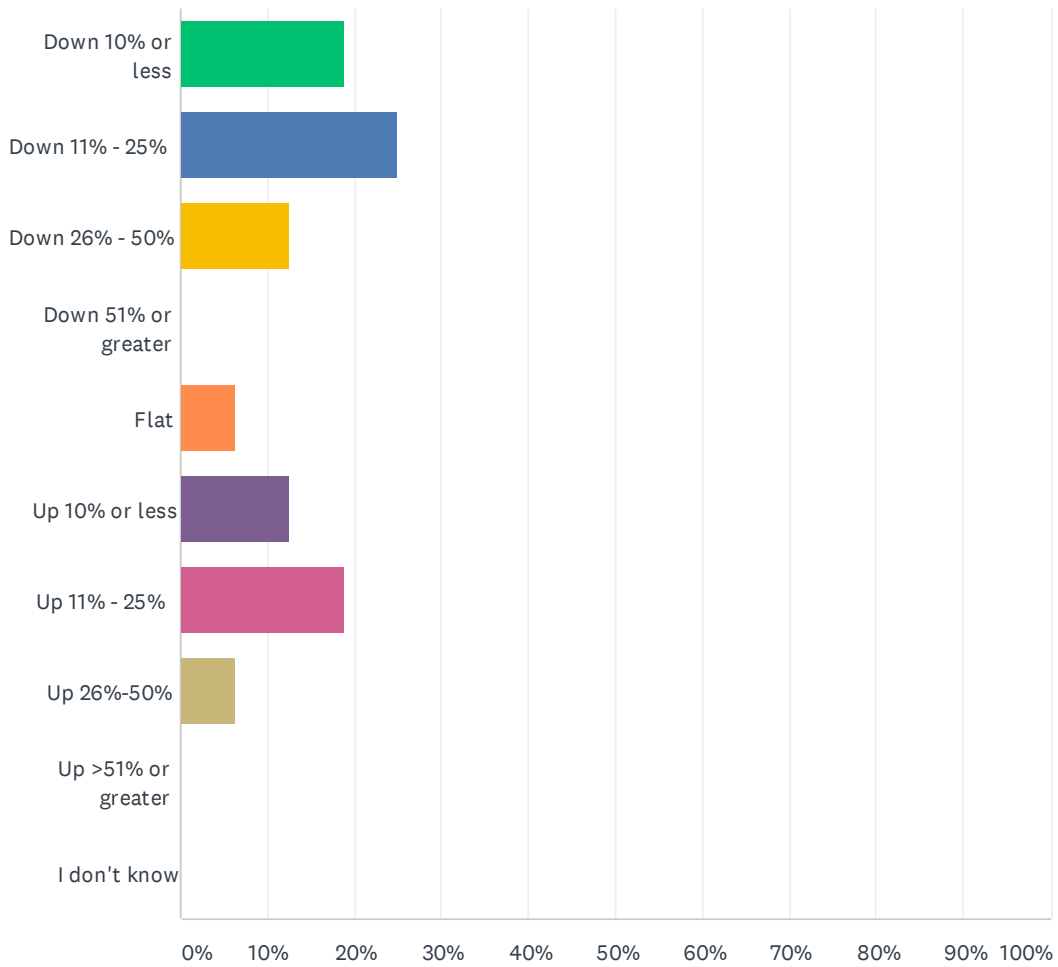


Q1 What has been the impact of COVID-19 on your sales in November 2020 versus November 2019?

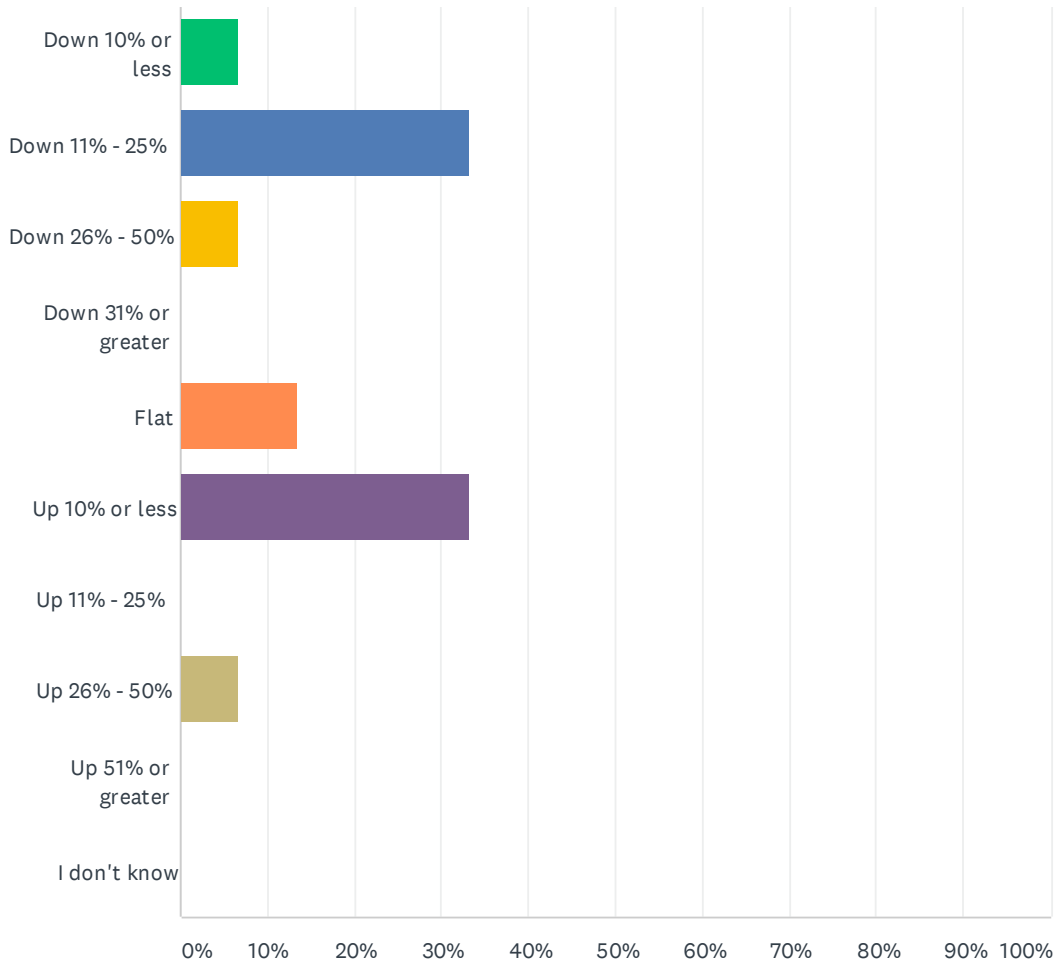
Answered: 16 Skipped: 0



ANSWER CHOICES	RESPONSES	
Down 10% or less	18.75%	3
Down 11% - 25%	25.00%	4
Down 26% - 50%	12.50%	2
Down 51% or greater	0.00%	0
Flat	6.25%	1
Up 10% or less	12.50%	2
Up 11% - 25%	18.75%	3
Up 26%-50%	6.25%	1
Up >51% or greater	0.00%	0
I don't know	0.00%	0
TOTAL		16

Q2 What is your sales estimate for December 2020 compared to November 2020?

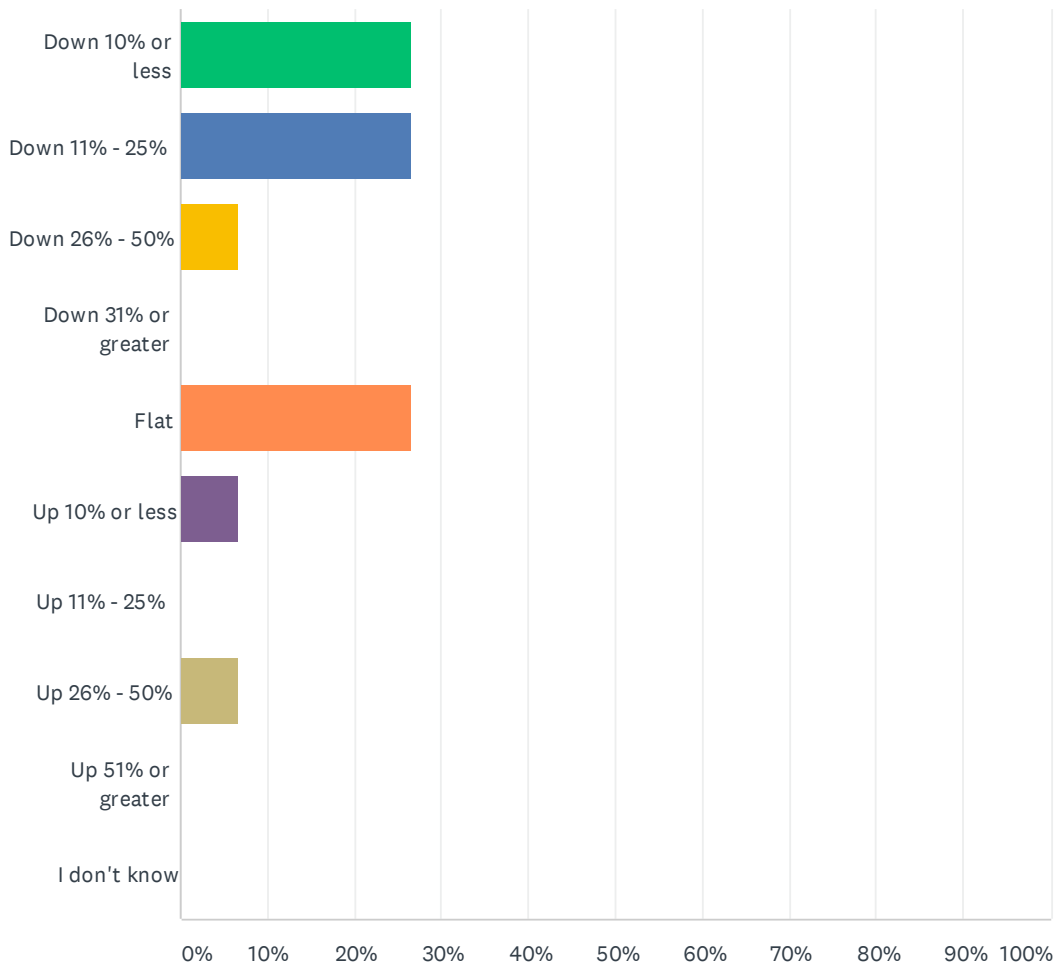
Answered: 15 Skipped: 1



ANSWER CHOICES	RESPONSES
Down 10% or less	6.67% 1
Down 11% - 25%	33.33% 5
Down 26% - 50%	6.67% 1
Down 31% or greater	0.00% 0
Flat	13.33% 2
Up 10% or less	33.33% 5
Up 11% - 25%	0.00% 0
Up 26% - 50%	6.67% 1
Up 51% or greater	0.00% 0
I don't know	0.00% 0
TOTAL	15

Q3 What is your sales estimate for December 2020 compared to December 2019?

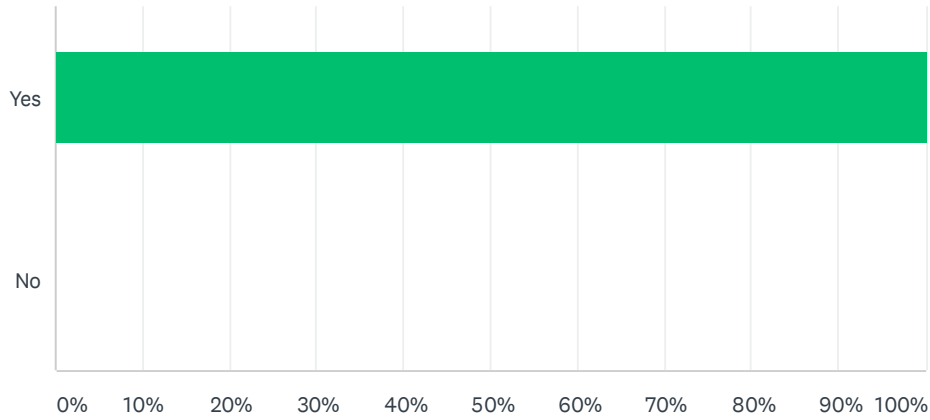
Answered: 15 Skipped: 1



ANSWER CHOICES	RESPONSES
Down 10% or less	26.67% 4
Down 11% - 25%	26.67% 4
Down 26% - 50%	6.67% 1
Down 31% or greater	0.00% 0
Flat	26.67% 4
Up 10% or less	6.67% 1
Up 11% - 25%	0.00% 0
Up 26% - 50%	6.67% 1
Up 51% or greater	0.00% 0
I don't know	0.00% 0
TOTAL	15

Q4 Has your community seen an increase in infections?

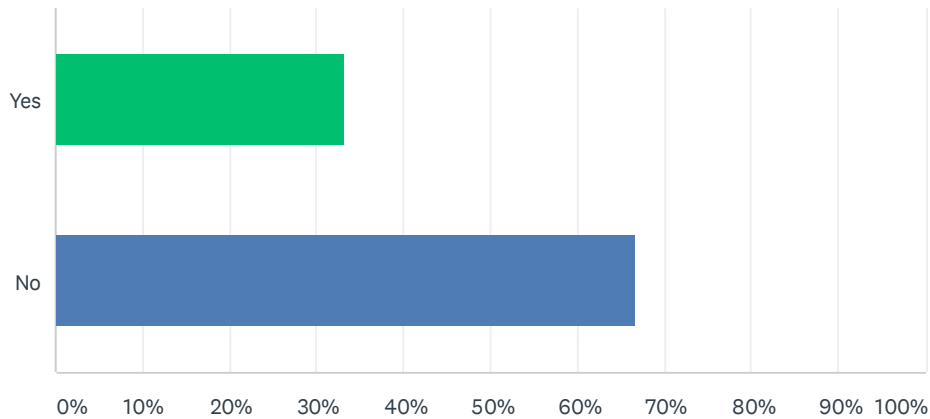
Answered: 15 Skipped: 1



ANSWER CHOICES	RESPONSES
Yes	100.00% 15
No	0.00% 0
TOTAL	15

Q5 Has anyone from your organization resumed business travel?

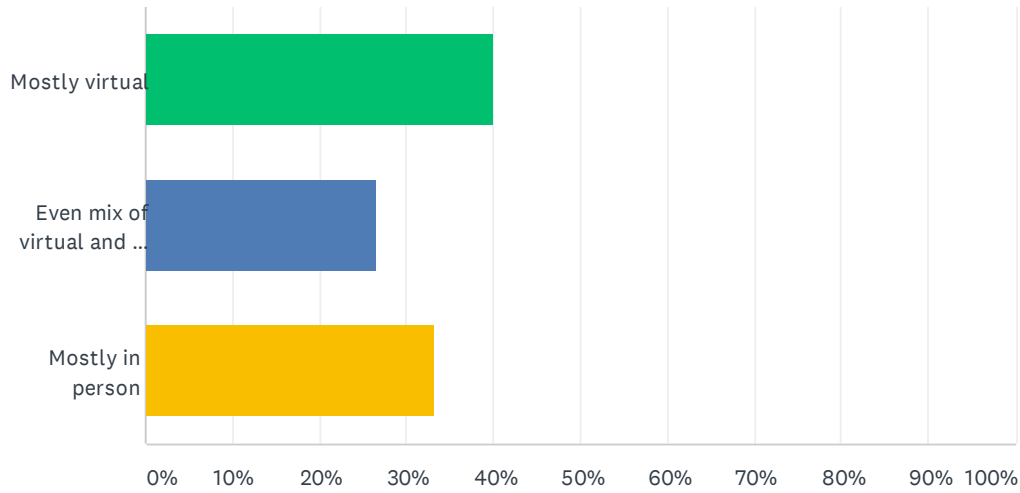
Answered: 15 Skipped: 1



ANSWER CHOICES	RESPONSES
Yes	33.33% 5
No	66.67% 10
TOTAL	15

Q6 How will you engage with your customers post COVID-19

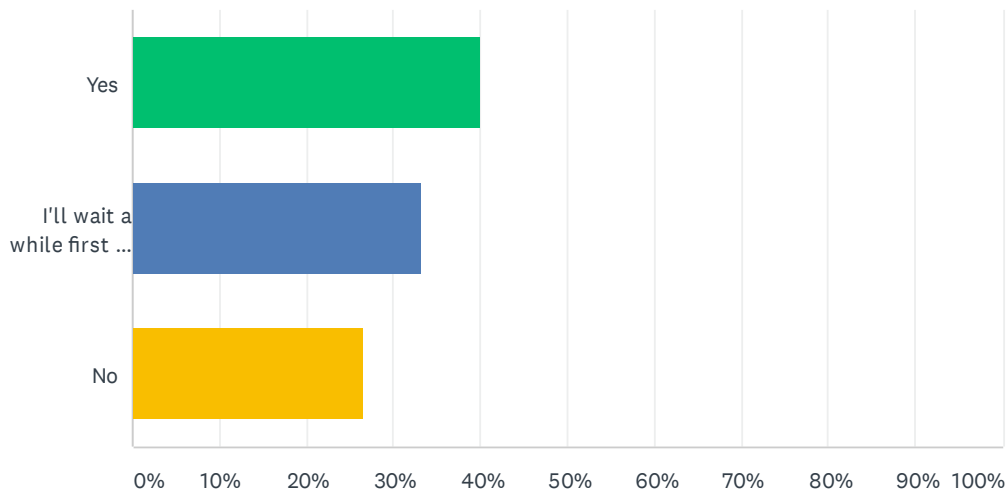
Answered: 15 Skipped: 1



ANSWER CHOICES	RESPONSES	
Mostly virtual	40.00%	6
Even mix of virtual and in person	26.67%	4
Mostly in person	33.33%	5
TOTAL		15

Q7 Will you consider getting a coronavirus vaccine as soon as one becomes available?

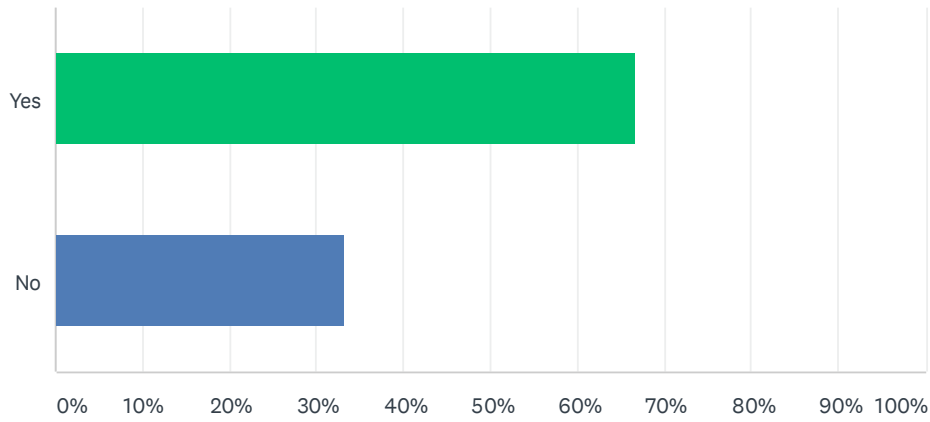
Answered: 15 Skipped: 1



ANSWER CHOICES	RESPONSES	
Yes	40.00%	6
I'll wait a while first to see how it's going	33.33%	5
No	26.67%	4
TOTAL		15

Q8 Do you favor another round of government stimulus?

Answered: 15 Skipped: 1



ANSWER CHOICES	RESPONSES
Yes	66.67% 10
No	33.33% 5
TOTAL	15